



# IFMA News

a publication of the Richmond Chapter of the International Facility Management Association

October 2013 Issue

## THE PRESIDENT'S MESSAGE...

Celebrating Our 28th Year



Most of you have heard the term “**Subject Matter Expert**”. I’m not sure how long ago I first heard the expression, but I suspect I probably had an idea what one was in any case. As it turns out I am an officially designated Subject Matter Expert (SME) for Facilities Management at Dominion to ensure compliance with the North American Electric Reliability Corporation (NERC). NERC is a non-government entity that is responsible to the Federal Energy Regulatory Commission which is a governmental agency. Sounds pretty impressive, but I suppose I’m the SME more because I have been at Dominion and worked in Facilities Management for a long time,

than it is because I’m an expert. Nevertheless, all of you are SMEs in some form or fashion and you undoubtedly use or come in contact with SMEs all the time.

Having been in the facilities construction field for a long time, I have on several occasions told people how I enjoy seeing the fruits of a true craftsman in the performance of his/her work. I have seen painters, drywall workers, carpenters, electricians, concrete workers and individuals in many other trades, whose work left me in great admiration. I claim to be a handyman, but when I have tried to duplicate their quality on a home project.....well, not surprisingly I don’t. The lessons this has taught me are: 1) always try to get that person on future jobs, and 2) regardless of what a task is that you need done, you can count on top quality when you get a subject matter expert to do the work.

Another way of saying this is to “find the right person for the job”. When I say job, I’m referring to both physical and mental work (budgeting, planning, feasibility studies, etc.). It is my belief that Facilities Management people know this concept and employ it all the time. It would seem natural that top quality would be a prime reason for getting a subject matter expert or quality worker. However sometimes an owner doesn’t want or can’t pay for top quality. Another reason to hire the SME is schedule, meaning you need the job done correctly and fast. When schedule is critical, it isn’t the time to try out someone new. Knowledge of the task at hand and “done right the first time” are all interrelated to what we are talking about.

So what is the big deal about subject matter experts? Doesn’t it stand to reason that when you are given a task and don’t know where to start or have a short deadline for completion, you will be best served by knowing or finding someone who has a strong knowledge base in what you are tackling? One case in point would be my Capital Projects group at Dominion which has six Construction Project Managers whose job it is to oversee projects. We

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## MEETING

### October 2013 Meeting

**Date:** Tuesday, October 8, 2013  
**Time:** 5:30 pm  
**Place:** Redskins Training Facility  
**Program:** Tour  
**Cost:** Members \$10 Guests \$25  
**RSVP:** By Thursday October 3, 2013  
\*\*\*\*\*

### Next Board Meeting:

**Date:** November 5, 2013  
**Time:** 4:30 p.m.  
**Place:** Markel Bldg. 4600 Cox Road  
\*\*\*\*\*

### Next Membership Meeting:

**Date:** November 12, 2013  
**Time:** 5:30 p.m.

## 2012/13 OFFICERS

### President

Jim Mallon, CFM  
[Jim.Mallon@dom.com](mailto:Jim.Mallon@dom.com)  
771-3090

### Vice President

Connie Hom, CLP  
[connie@buckinghamgreenery.com](mailto:connie@buckinghamgreenery.com)  
434-969-4711

### Secretary

Harvey Jones, FMP  
[harvey.g.jones@dom.com](mailto:harvey.g.jones@dom.com)  
273-3076

### Treasurer

Bernadette Coleman, CFM  
[bernadette.coleman@bdnreit.com](mailto:bernadette.coleman@bdnreit.com)  
521-1831

### Immediate Past President

Tom Wood  
[twood@svmservices.net](mailto:twood@svmservices.net)  
285-8882

## CHAPTER ADMINISTRATOR

Barbe Shaffer, CDT, SDA/C  
[ifmarichva@gmail.com](mailto:ifmarichva@gmail.com)  
651-6885

## COMMITTEE CHAIRS

### Membership

Julie Mutchler  
[jmutcher804@yahoo.com](mailto:jmutcher804@yahoo.com)

### Programs

Karen Frebert  
[k.frebert@creative-va.com](mailto:k.frebert@creative-va.com)

### Paxton Whitmore

[pwhitmore@svmservices.net](mailto:pwhitmore@svmservices.net)

### Sponsorship

Elizabeth McKinney  
[emckinney@markelcorp.com](mailto:emckinney@markelcorp.com)

### Public Relations

Lloyd J. (Bud) Vye, R-CFM  
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### Website & Social Media

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### Newsletter

Ranny Robertson, PE, R-CFM  
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### Professional Development

Maureen Roskoski, SFP  
[maureen.roskoski@feapc.com](mailto:maureen.roskoski@feapc.com)

### Hospitality

Jane Waring, FMP  
[jwaring@markelcorp.com](mailto:jwaring@markelcorp.com)

### Golf Tournament

Tim Hume, CFM  
[timh@hermitagecountryclub.com](mailto:timh@hermitagecountryclub.com)



## **AROUND THE CHAPTER**

by Bud Vye, Retired CFM

Good to see **Charles Trice** at the meeting at Open Plan Systems. No boot, no crutches, says he's done with his leg surgeries now as he approaches retirement, and that's a good thing. Also enjoyed seeing **Randy Alderson** there, who I hadn't seen in a long time (a decade, maybe), so I didn't realize he was **Greg Campbell's** partner with Smarter Interiors. Randy is one of those who goes way back to the early days of the Chapter in the 80's, as does **Dean Williams**, but Greg is the one we've been seeing at the meetings more recently.

Lots of activity on the **Libbie Mill** site at Staples Mill & Bethlehem, and at the big **Kroger** (123,000 sq.ft.) at Staples Mill & Hungary Spring. Now we learn that Kroger has acquired the old courthouse on Temple Ave. in Colonial Heights and will build one down there. The latter will be only 93,000 sq. ft., but that's still a pretty good sized store. Look out, **Martin's**, these guys are serious!

Starting to see some activity on the **Gateway Plaza** project, as they close off the Eighth St. Connector parcel and start preparing the site for the Tower that will be the home to **McGuireWoods** in 2015, after their current lease runs out in April of that year. Before they get any further along, Clayco, the Chicago based developer, announces plans to increase its height from 15 or 16 to 18 stories, as the pre-leasing is going well at \$28.50 per sq. ft. per year. Increasing the height pushes the estimated cost of the project up to \$124 million.

With all of that, it's a \$500,000 project to build a **new amphitheater** for the Folk Festival and other concerts down the hill from the War Memorial that is getting all the ink. New Market is taking back their land that currently has that stage on it after this year, so there is some pressure to get this project built by this time next year. Naturally, some opposition over modifying the 200 year old canal (currently overgrown with weeds) and towpath, and over the potential noise and traffic (which is there now with the current set up) but it sounds like it will get worked out.

Not much publicity down this way, but the **Lockn' Music Festival** off of Rt. 29 near Lovingston in Nelson county (South of Charlottesville, North of Lynchburg) on the weekend after Labor Day apparently was a success, after getting off to a rocky start. Apparently, the overwhelmed volunteers directing the parking quit about noon time prior to the first evening. State and local police plus some concert goers, who got out of their cars and began directing traffic, salvaged the situation and got it under control by 6:00 p.m. Some big names like Widespread Panic, Dirty Dozen, and the Hackensaw Boys were in the line up and they drew a turnout of about 25,000 over the four days, more than half of which were from out of state, and 80% of which camped on the site, so this may grow into a big deal in a couple of years.

Seems like no end to the **Craft Brewery** craze, as two new ones crop up in Scott's Addition (just west of the Bowtie Theater and the Diamond) with plans to open next year. One is called **Ardent** (on Leigh St.); the other **Isley**,

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**CFM EXAM REVIEW COURSE**  
**NOVEMBER 14-15, 2013**  
**8:00 AM – 5:00 PM**  
**Dominion**  
**5000 Dominion Boulevard**  
**Glen Allen, VA 23060**  
**Private Dining Room on Ground Floor**



**REGISTER BY November 4, 2013**

**How to Register:**

 [www.ifmarichmond.org](http://www.ifmarichmond.org)

 IFMA  
Attention: Barbe Shaffer  
Chapter Administrator  
PO Box 808  
Richmond, VA 23218

 [ifmarichva@gmail.com](mailto:ifmarichva@gmail.com)

? E-mail: Maureen Roskoski at [maureen.roskoski@feapc.com](mailto:maureen.roskoski@feapc.com)

**Registration Information:**

Name		Title
Company		
Organization		
Address		
City	State	Zip
Phone	e-mail	

**Registration Fees:** (includes study book, breakfast, lunch, snacks)

\$375 Member                       \$575 Non-Member

**Payment Method:** Check with registration form (Payable to IFMA – Richmond Chapter)

**Hotel Information:** (Local Hotels – registrant responsible for own accommodations)

Aloft	1 877-goaloft
Hyatt Place	1 888-735-2978
Hampton Inn	1 888-370-0981
Springhill Suites	1 866-460-7440
Holiday Inn Express	1 888 HOLIDAY (888 465 4329)

**Please see last month's newsletter or our web site for a complete description of the course**

## MEMBERSHIP CORNER

By Julie Mutcher , Membership Committee Chair

### Welcome to our newest members !

#### John Dempsey

County of Gloucester  
4521 Chestnut Fork Road  
Gloucester, VA 23061  
Email: [jdempsey@gloucesterva.com](mailto:jdempsey@gloucesterva.com)

#### Michael D. Loving

Supervisor  
Bon Secours Memorial Regional Medical Center  
8260 Atlee Rd  
Mechanicsville, VA 23116  
Email: [michael\\_loving@bshsi.org](mailto:michael_loving@bshsi.org)

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### On behalf of the chapter board, "Thank You" to the following members for renewing this month.

#### Joseph M. Anzelone

Chief Engineer  
Colliers International  
707 E Main St, Suite 220  
Richmond, VA 23219  
Email: [joe.anzelone@colliers.com](mailto:joe.anzelone@colliers.com)

#### Christopher S. Gibson

Building Engineer  
Altria Group  
11500 Carter's Way Ct  
Chesterfield, VA 23838  
Email: [Christopher.s.gibson@altria.com](mailto:Christopher.s.gibson@altria.com)

#### Stuart Hanckel, CFM

Facilities Project Coordinator  
Dominion Power  
14236 Big Apple Rd.  
Glen Allen, VA 23059  
Email: [m.stuart.hanckel@dom.com](mailto:m.stuart.hanckel@dom.com)

#### Kevin B. Arthur

Sales/ Project Manager  
Dominion Service Company of Richmond  
2630 Goodes Bridge Rd.  
Richmond, VA 23224  
Email: [karthur@dscr.com](mailto:karthur@dscr.com)

#### Charles A. Tunnell

President  
Dominion Service Co. Heating and Air  
2630 Goodes Bridge Rd.  
Richmond, VA 23224  
Email: [chasetunnell@dsr.com](mailto:chasetunnell@dsr.com)

#### Albert L. Lunsford

Facilities Coordinator  
Altria Client Services  
6601 Broad St.  
Richmond, VA 23230  
Email: [albert.l.lunsford@altria.com](mailto:albert.l.lunsford@altria.com)

#### Kevin Opland

7245 East Blvd  
Mechanicsville, VA 23111  
Email: [kevin.opland@cbre.com](mailto:kevin.opland@cbre.com)

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### New Member Spotlight

#### Michael D. Loving

Supervisor — Bon Secours Memorial Regional Medical Center

Michael D. Loving works at Bon Secours Memorial Regional Medical as a Supervisor. Here are some things I did not know or remember about Bon Secours. In 1824, in Paris, amidst the devastation following the French Revolution, a group of 12 women came together to form the congregation of the Sisters of Bon Secours, French for "Good Help." The Sisters' purpose was to nurse the sick and dying in their homes. In 1881, they arrived in the United States. In 1966, Bon Secours expanded its mission to provide good help to those in need with the opening of St. Mary's Hospital. In addition to the four hospitals, Bon Secours Richmond includes a college of nursing, a school of medical imaging, and 2 family practices residency programs. True to the Sisters' original mission of a comprehensive healing ministry of Jesus Christ and the Catholic Church.

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Please be advised that the Board has an established policy for anyone who would like to bring a prospective member to a meeting. If you let the Membership Committee place the RSVP for the prospective member, there will not be a guest fee charged for that attendee.

Again, the RSVP must be placed by the membership Chair, Julie Mutcher,  
[jmutcher804@yahoo.com](mailto:jmutcher804@yahoo.com). Guests are always welcome but member prospects will help us grow.

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three blocks away on Summit Ave. While another, **Coronado**, has signed on with Brown Distributing, all the way from the San Diego, CA area and we can expect to see their Mermaid logo showing up on the taps at Capital Ale House and Mekong later this month.

Downtown types not happy with the abrupt closing of **Perly's** (111 E. Grace), their popular breakfast and lunch spot, after 50 years of operation. It's now listed for sale at \$498,000. Might be a tough sell as a restaurant, after the owner is quoted as saying he can't make ends meet at that location, where he's been operating from 7 a.m. To 3 p.m..

Also some bad news in the Mortgage Departments at **Sun Trust and Bank of America** as higher rates cut refinancing activity way back and necessitate layoffs. Also at the **Martin Agency**, as they lose the Pizza Hut account after four years, but state that they won't have to lay off anyone as a result.

**BrownGreer**, where we will be meeting soon, gets some unwanted bad publicity from former FBI Director Louis Freeh's report to the New Orleans court hearing the complaint on their handling of the claims in their New Orleans claims center in the BP oil spill case. BP had been complaining that their money was being distributed willy nilly to a number of fraudulent claims, and now is saying "I told you so". The law firm is vigorously defending their work, saying it has been "excellent" and the report "reflects a lack of understanding" of the criteria they were required to follow in handling the claims regarding seafood contamination.

And from the sports pages the **International Olympic Committee** admits they made a mistake in eliminating Wrestling from the line up of "Core Sports" in the 2020 & 2024 Games back in February and reverses that decision, instead deciding to eliminate Squash and Baseball/Softball. The IOC also announces that their next Director will be a German named Bach, who will succeed the retiring Jacques Rogge from Belgium.

And it appears that the U.S. Oracle boat is on course to lose the America's Cup to the New Zealand boat bankrolled by a group from the United Arab Emirates. If you get a chance to see one of the races on TV, do so, since those 72 foot long catamarans can really move, reaching speeds close to 50 mph when the wind is up, which it has been on a number of occasions, even though they are racing in the bay between San Francisco and Oakland.



**SAVE THE DATE!**

## **LOOKING FOR VOLUNTEERS**

**IFMA TO PARTNER WITH HANOVER HABITAT FOR HUMANITY**

**SATURDAY, NOVEMBER 2, 2013**

**Further information in next month's newsletter and will be posted on our web site**

# GOLF TOURNAMENT A BIG SUCCESS

by Bud Vye

A cool, overcast day on Sept. 16<sup>th</sup> and a forecast of 40% probability of rain in the early afternoon had us worrying a bit about the weather. But all we received were a few sprinkles here and there, which proved to be inconsequential. The overcast kept the temperature nice and comfortable, and we actually saw the sun a bit later in the afternoon, so all in all a very nice day for the event. The full house field of 36 four-somes (reduced slightly by a handful of no shows) arrived between 10:30 & 11:30 and brought their clubs up to where the assemblage of golf carts was awaiting. All checked in at the table with **Barbe Shaffer, Bernadette Coleman, and Karen Frebert** before going into the Clubhouse to grab a quick lunch. Then at noon it was “carts on the move” as they headed out to every hole for the shotgun start, noting that the course was in great shape.

I got myself a lift out to the 4<sup>th</sup> hole, where I set up my chair as my job was to witness and certify whether anyone made a hole in one which would give them the \$25,000 prize. In the process of doing so as all the teams came through, I conducted a “closest to the pin” contest, as well as one to record who sank the longest putt on that hole. At the same time, the “official” closest to the pin contest was taking place over at the 16<sup>th</sup> hole, without the \$25,000 prize. As luck would have it, **Dwane Miller** of the **Facility Engineering Associates** team (whose firm had sponsored that hole) did sink a hole in one on the 16<sup>th</sup>, but alas, no \$25,000 prize. Meanwhile, back at the 4<sup>th</sup>, I thought I might have a winner as **Tony Stone** of Past President **Jeff Bradley's Valcourt Building Services** team hit one right on line but 6' 4" beyond the pin. I did certify him for the consolation prize of closest to the pin on the 4<sup>th</sup> hole, while Chapter Secretary **Harvey Jones from Dominion Power** took that prize on the 16<sup>th</sup>. I also recorded the fact that



**Keith Oley of the General Building Maintenance** team holed the longest putt of the day on my hole, dropping one that came about 40 feet, straight up hill.



Membership Chair **Julie Mutcher** once again was very popular as she made her rounds around the course a number of times driving the Beverage Cart, and picking me up after the last four-some had holed out so we could both come back and join the group in the clubhouse for the sumptuous dinner which featured hand carved roast beef and broiled salmon. As had been the case with the lunch, the food was first class, as were all the other features of the event.

After dinner, Tournament Chair **Tim Hume** of the host facility took the podium, thanked all the participants and workers, and particularly the contributors of the lengthy list of prizes, which he (with the assistance of **Barbe Shaffer**) began to call out the winners of. With Barbe's help, here is a partial list of the ones she was able to record -----

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**Team Winners**

1st Division ----- **Alpine Mechanical** (with a score of 46, which has to be some kind of record)

2nd Division ----- **Westview**

**Runners Up**

1st Division ---- **Hodgman's Creative**  
2nd Division --

**Individual Winners (not mentioned earlier)**

Longest Drive ----

**Matt Mellert**

Johnson Controls

Putting Contest ---

**Andrew Coleman**

Kjellstrom & Lee

**Major Prizes with Winners Drawn (or winning auction)**

A week in a Myrtle Beach Condo---

Auction won by **Connie Hom** of Buckingham Greenery

One Night at Jefferson Hotel ----

**Rhodes Boyd** of Trane

One Room Painted by Street & Branch ----

**Frank Oh** of Cleaners of America

4 Tickets to VCU Basketball Home Opener ----

**Tom Larson** of Fac. Eng. Assocs.

\$100 Gift Card @ Hermitage CC Pro Shop ---

**Alan Davis** of Baskervill

\$50 Gift Card to Outback ---

**John Rosenstock** of Markel

\$50 Gift Card to Wild Ginger ----

**Matt Duffy** of ServPro Chesterfield

\$50 Gift Card to Pottery Barn ---

**Eric Lancaster** of XPEDX

In conclusion, **Big Well Done!** from all sides to Chairman Tim Hume for another outstanding event which has raised \$10,000 to split between our two charitable recipients, Hanover Habitat for Humanity & Rebuilding Together.

I have pictures of all the teams taken after they holed out on the 4<sup>th</sup> Hole. Anyone who would like one should Email me at [bdvye@comcast.net](mailto:bdvye@comcast.net) noting your name and team name, and I'll be happy to send you one.



*Dwane Miller in the Clubhouse at the Hole-in-one Board*

## AUGUST MEETING REPORT

by Bud Vye, Retired CFM

Back in May, while working with the CARITAS homeless families at my church, along with fellow church member **DAVE GREEN**, I learned that Dave was working at Open Plan Systems, and got a run down from him about their current location. Stating that this would be a good place to have an IFMA meeting again (recalling that it had been interesting to tour their operation on Carolina Ave. near RIR back in Sept. of 1997), he came back to me a few days later with an invitation from **Dean Williams** to bring the Chapter down there. Passing the invite along to our Programs Committee, the meeting eventually got scheduled for September 10, sadly not before Dave came down with a serious illness, and then had a stroke, so he was in Rehab at the Lexington Rehab Center in the West End and unable to be with us when we met down there.



The last building on Deepwater Terminal Rd. before you come to the Terminal itself, we had a nice late Summer day, albeit on the warm side. I arrived to see a tent (coincidentally, Dean had another group there not long prior to our meeting) with people milling around near it between the main building and the River. On my way over there, I stopped to watch **Bob Borchers** pitching some golf balls at a nice putting green not far from the parking area. Checking in with **Barbe & Bernadette**, and through the tent to the refreshment tables where I find a nice assortment provided by Andrea Huntjens and her So-

phisticated Soirees, including her signature "Figs in a Blanket" which a number of us remember her for ever since she introduced them to us a year or two ago. With plate and glass in hand, I wandered over toward the River, where there was a tee and a bucket of golf balls that the golfers were trying their hand at, with the objective of hitting one all the way across the river. Hearing that **Paxton Whitmore** had been the only one so far to do so, I watched several, including Bob Borchers, take a swing at it, but all resulted only in a splash into the water. Looking over to the steep, grassy slope down from the 5200 sq.ft. out building which houses the IT and HR functions along with the management team, I noted a big woodchuck making his way across the slope, apparently wondering what all the commotion was.

Soon enough, President **Jim Mallon** sounded the call to assemble, and we all headed over to the tent, where a podium with amplification was set up just outside it on the west side, but the sun by now had set behind the manufacturing building so the group was not looking into it, as they had been earlier. Brief reports from **Tim Hume** (that the soon upcoming Golf Tournament was sold out) and **Karen Frebert** (that our meeting next month will be at the Redskins Training Facility) were followed by **Ranny Robertson** giving me a nice tribute, and congratulating me on my 80<sup>th</sup> Birthday, whereupon our dynamic Markel duo of **Elizabeth McKinney & Jane Waring** surprised me by bringing over a beautifully decorated cake, which we all had a piece or two of.



Following that interruption, Jim got back to business and recognized our sponsors. In addition to our two Platinum Sponsors ---- **Dominion Service Company & SERVPRO of Chesterfield, Tri-Cities, & Newport News**; two Gold Sponsors ---- **Servicemaster & Valcourt Building Services**, and Silver sponsor **Facility Engineering Associates**, Jim recognized meeting sponsor **Smarter Interiors** and called upon **Greg Campbell** to tell us about them. Before doing so, Greg recognized his partner, **Randy Alderson**, who goes way back to the early days of the Chapter, but who we haven't seen much of recently. Greg in-

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formed us that his firm has become the prime distributor for the products being manufactured and re-manufactured here, and of their long standing relationship with Open Plan Systems.



Jim then called upon our host, **Dean Williams**, who proceeded to tell us about Open Plan Systems. First off, Dean recognized his wife Pamela standing over by the truck, and introduced her as the owner of the company, making the firm a woman owned business. From the early days with Stan Fischer on Byrdhill Rd. (across the RR tracks behind the Comcast building) in the early '90's, to the building on Carolina Ave. near RIR, which we toured in '97 when Steve Hindle was the firm's representative in the Chapter, while Dean had been heavily involved in the Chapter with his Williams Contract Furniture (one of the Sponsors of our summer social in '88, which was a cruise on the Annabel Lee; and the Sponsor of our 5<sup>th</sup> Anniversary Celebration at the Jefferson Hotel in October of '89, both of which come to my mind as notable). After closing Williams Contract Furniture in 1989 Dean created Office Furniture Plus in 1990 and sold it in 1996 to the Supply Room Companies who continue to operate under the Mega Office Furniture name.

mer social in '88, which was a cruise on the Annabel Lee; and the Sponsor of our 5<sup>th</sup> Anniversary Celebration at the Jefferson Hotel in October of '89, both of which come to my mind as notable). After closing Williams Contract Furniture in 1989 Dean created Office Furniture Plus in 1990 and sold it in 1996 to the Supply Room Companies who continue to operate under the Mega Office Furniture name.

In 2003 Dean & Pamela purchased the current 129,600 sq. ft. building at 4700 Deepwater Terminal. Originally built by James River Paper and since resold to several paper companies he was able to purchase the building and 10.8 acres near the market bottom at \$1.75 million.

In 2001 Dean had started HMU, which stood for Herman Miller Used products. By 2008 Open Plan Systems was owned and operated by the Supply Room company which was operating out of the old Best Products central distribution center and corporate headquarters on Rt. 1 north of Ashland, when Dean purchased the company from Yancey Jones and changed the name to Openplan Systems.

While originally started as a refurbisher of Herman Miller systems furniture, the firm has gradually evolved so it primarily manufactures new product, while now doing a much smaller proportion of remanufacturing work, and has grown to be a \$30 million per year firm with about 130 employees here and another 20 at a warehouse building in the area. With that for an introduction, Dean invited us to follow him into the building for a tour. The first area we visited was the air conditioned showroom where several set ups of finished product were on display. Then it was into the manufacturing area, where some employees had been scheduled to be making panels and components, so we could see the process in action. As we had noted on the Carolina Ave. tour back in '97, a number of the workers are Vietnamese immigrants, and Dean noted that they are excellent workers and a number of them from that era are still with the firm. Then it was through the warehouse area, where incoming components and material to be remanufactured, as well as completed inventory ready to be shipped, is stored.

Back into the manufacturing area where we saw the recently installed million dollar powder coating line in action coating metal components, and then into the booth where the powder is fed into the line. It was interesting to me to see the vending machine containing personal supplies like gloves and markers, from which the workers were able to get replacement supplies using their ID cards. It was stated that this process dramatically reduces waste, as each employee has an allowance for such supplies, beyond which they are charged for.

As it was really warm throughout the building beyond the showroom, we were happy to get back into that air conditioned space where we concluded with a short description of the various work stations that were shown and some questions and answers. As it was in '97, I thought this was an excellent tour and presentation, and only wish **Dave Green** had been well enough to be there with us. Thanks to **Dean Williams** for

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hosting us, and to **Greg Campbell & Randy Alderson of Smarter Interiors** for sponsoring it. Also personal thanks to whoever's idea it was to arrange for my birthday cake. It made the evening even more memorable for me and was deeply appreciated.



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aren't professional estimators although we can estimate. If we were to need a detailed construction estimate and quickly, we might contact a local general contractor and hire them to assist us. The job would be done quickly and properly and in much less time than if we tried to do it ourselves.

One of the benefits of your membership in the Richmond chapter is that we have a large membership (187) who work in a wide variety of FM related fields and areas. So the next time you are in a quandary to solve a problem or need to get something done, find a subject matter expert right here in the chapter. It's as simple as going to our website which is [www.richmondifma.org](http://www.richmondifma.org) and find the tab that says "community". You'll get two drop down options and you select "vendor database". My last thought on this subject is to suggest you spend just a little more time finding that SME.....and you'll be glad you did.

This past Monday our chapter hosted our annual charity golf tournament at the Hermitage Country Club (HCC). The cloudy but pleasant weather kept everyone nice and cool. Thanks to the strong effort by Tim Hume and other Board members, we had a full slate of golfers and the low score for the day was an incredible 46! The food for lunch and dinner was very tasty and plentiful, and the folks at HCC treated us well. Tim tells me that our unaudited receipts have us real close to our goal of donating \$10,000 total to our two charities. Thank you to Tim and the Board for all the hours they put in to bring this together. Also thanks to our many sponsors, prize contributors and also those that paid for a team to play. See you next month at the Redskins' training facility. Invite a friend or possible member.



The Richmond Chapter of the International Facility Management Association

## Richmond Chapter Monthly Meeting October 8, 2013



Join us for this great opportunity to view this wonderful venue! The Bon Secours Washington Redskins Training Center sets a new standard in the NFL for summer training camp facilities. The project provides state of the art facilities designed especially for the Redskins during the three-week training period.

The \$10 million Training Center includes two full-size natural grass fields, a natural grass drill field, spectator areas, locker rooms and a high-tech training room. Bon Secours Virginia Health System also will ensure the facility serves as a valuable year-round resource for the community when camp is not in session. They will operate the facility as a full-service sports medicine rehabilitation and men's health center on the property throughout the year, in addition to offering fitness and education programs. The facility also will be home to movin' mania, Bon Secours' healthy kid's initiative.

## Thanks to our 2013 Annual Sponsors

### PLATINUM



**Dominion Service Company**  
Heating • Cooling • Electrical

*Always within Reach, from the Blue Ridge to the Beach.*



Fire & Water - Cleanup & Restoration™

*of Chesterfield  
of Tri-Cities, Plus  
of Newport News*

### GOLD



Valcourt  
Building  
Services

### SILVER



FACILITY  
ENGINEERING  
ASSOCIATES

#### Where:

**Bon Secours  
Washington Redskins  
Training Facility**

2401 West Leigh Street  
Richmond, VA 23220

Parking: Parking Lot

#### Time:

5:30-6:45 pm Networking/Social  
6:45-7:15 pm Meeting  
7:15-8:00 pm Tours/Social

#### RSVP by:

Thursday, October 3, 2013  
Simply e-mail Barbe Shaffer at  
[ifmarichva@gmail.com](mailto:ifmarichva@gmail.com)  
or register on our website at  
[www.ifmarichmond.org](http://www.ifmarichmond.org)  
and pay by PAYPAL

#### COST:

Members: \$10.00

Non-Members: \$25

Registrations are required. An additional \$5 will be charged at registration if you have not registered prior to the event.

Credit card payments accepted at the door.

Be sure to include your guests name and company

No Shows will be billed

# October Meeting

**Bon Secours Washington Redskins Training Facility**

2401 West Leigh Street  
Richmond, VA 23220

**Tuesday October 8th  
5:30 PM**

**[www.ifmarichmond.org](http://www.ifmarichmond.org)**