



February 2016 Issue

THE PRESIDENT'S MESSAGE...



Brrrrrr!! Winter has finally made his presence known this week. We had 70 degree days during the Christmas break which really surprised everyone. But this week (Jan 18th – Jan 24th) Old Man Winter is on the job. The forecast for this week and weekend has below freezing temperatures and snow showers starting on Friday. From our personal to our professional lives it's time to prepare!

As snow shovels fly off the shelves and the grocery aisles get crowded they are a tell-tale sign something is coming. Along with making sure you have all the essentials at home, Facility Managers must prepare their facilities and properties as well. Over the years Facility Managers have learned to streamline this process and really dial in their inclement weather plans. During inclement weather your interior equipment may not be performing at its designed specification. Have you considered performing an "energy audit"?

An "energy audit" is defined as follow – an inspection, survey and analysis of energy flows, for energy conservation in a building, process or system to reduce the amount of energy input into the system without negatively affecting the output(s). Audits include comprehensive lists of energy efficiency measures derived from building and facility performance. The most common audited equipment includes HVAC systems, electrical systems, and lighting control systems.

During the seasons where we experience extreme temperatures high or low it really pushes our equipment to its limit. As our facilities continue to age, this couldn't be truer. Over the years as the business and operational needs of a facility change so does the requirements of energy needed to perform. We sometimes take for granted that if you flip a switch there will be light. Over the years

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MEETINGS

February 2016 Membership Meeting

Date: *Tuesday, February 9, 2016*

Time: *5:30 pm*

Place: *Quirk Hotel*

Program: *Tour*

Cost: *Members \$15 Member w/cert. \$10*

Non-Members \$35

RSVP: *By Thursday Feb 4, 2016*

Next Board Meeting:

Date: *Tuesday, March 1, 2016*

Time: *4:30 p.m.*

Place: *Dominion Innsbrook Building*

Next Membership Meeting:

Date: *Tuesday, March 8, 2016*

Time: *5:30 p.m.*

2015/16 OFFICERS

President

Harvey Jones, FMP
harvey.g.jones@dom.com
273-3076

Vice President

Kathy Taylor
ktaylor@servproctn.com
378-2323

Secretary

Steve Pancham
spancham@mbpcc.com
330-4875

Treasurer

Bernadette Coleman, CFM
Bernadette.coleman@bdnreit.com
521-1831

Immediate Past President

Connie Hom, CLP
connie@buckinghamgreenery.com
434-969-4711

CHAPTER ADMINISTRATOR

Barbe Shaffer, CDT, SDA/C
ifmarichmondva@gmail.com
651-6885

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Andrea Niedhammer

acniedhammer@magellanhealth.com

Golf Tournament

Tim Hume, CFM

timh@hermitagecountryclub.com

IFMA RICHMOND CHAPTER NEWS

Is a publication of the Richmond Chapter of the International Facilities Management Association. This newsletter is designed to provide a channel of communication to members and prospective members.

IFMA, PO BOX 808, RICHMOND, VA 23218



AROUND THE CHAPTER

by Bud Vye, Retired CFM

Looks like the Chapter is losing two Past Presidents, as Don Tate (1996) retires from Baskervill and Wayne Barnes (1998-99) is still working, but at Advance Auto in Roanoke, while living at Smith Mountain Lake, so has decided to drop out since he can't make it to meetings or any other involvement in the Chapter. They'll be missed, and I've invited them to come as my guest any time they can make it to a meeting.

Sidney Buford gets the library project at John Tyler completed and sounds as though he now has a full time position with the Community College division as a project manager. He's one of three former members I regularly see at my church, the others being Rob Skipper & Mark Friedrich, and all are doing well.

Had it wrong last month when I noted that Jeff Sechrest, our host at Luck Stone for the Christmas Party, had just received his FMP. The certification he had just received was the SFP resulting from the recent class that he also hosted at Luck Stone. Thanks for hosting the class to Jeff and to Luck Stone, along with congratulations on completing his Sustainability certification so quickly!

Azaleas & Cherry Blossoms blooming on Christmas Day shoots the theory about season and length of day, as its obvious that warmth is what brings them out. But now my crocuses pop out in cold weather, right on schedule on 1/15, while the early blooming other two get their season promptly cut short. Unusual weather indeed for this time of year!

I can always count on some news from the Craft Brewing sector, and this month is no exception as Vasen Brewing Co. signs a lease for space in the iconic HandCraft Cleaners building in Scotts Addition. Looks like that area is clearly establishing itself as the area's top Craft Brewing district, with Ardent, Isley, and Black Heath Meadery already up and running with The Veil, Three Notch'd, Black Heath Meadery, and now Vasen in the works. In an effort to slow down the rush of the millenials to Craft Beers, Bud Light (still #1 in national market share) is readying a campaign to modernize their look (but not their taste) with a blue can with text that emphasizes their unrivaled brewing heritage.

While over in the Grocery arena, Harris Teeter (who I didn't realize had been acquired by Kroger) is beginning to build a big (1.5 million sq. ft.) Distribution Center up in the Carmel Church area near the distribution centers of Value City Furniture and Russell Stover Candies.

And Wawa (still privately held and headquartered near its original diary outside of Philly) continues to saturate our area (25 open and more in the works), as that's what we're going to see on the former Bill's

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Barbecue site across the intersection from the Arthur Ashe Center down near The Diamond. Look out Subway! I know they are putting a serious dent in your business.

Some other sectors of Retail not doing as well, as Macy's announces plans to close a number of stores, including the one in Regency. That will leave a big hole in that mall, not counting the rumors that keep floating around that Penney's closing will not be far behind.

I clearly remember our May of '03 meeting at RIR where we had a chance to drive a lap around the track in our cars. I had just had open heart surgery and was forbidden to ride in the front seat of a vehicle for a month lest the air bag deploy and hit me in the chest, so sat in the back while Ranny drove. After riding a 33 race sell out streak from 1992 to 2008, where they increased capacity from 59,000 to 112,000, the track has had sagging attendance since then, and has been removing stands, since it doesn't look good to have so many seats empty. The latest in a series of reductions in seating capacity now brings them back to 60,000 (most of which have been removed from Turn 3 and the back stretch, where you couldn't see the pit action and parts of the track). Let's see how they do this year in their attempts to stop the declining trend in attendance, at the races that used to be the biggest event in the area not that long ago.

And Markel/Eagle (whose Ricky Core spoke to our October, 2012 meeting about their West Broad Village involvement) announces that they have cut off their latest investment fund at \$29 million. Haven't tipped their hand yet at what they are going to invest it in, but their first fund was the one that bailed out West Broad Village, while the second was primarily devoted to the GreenGate mixed use development a little further west in Short Pump.

Performance Food Group, bursting at the seams in their current quarters out in West Creek, expanded their space on Stony Point Parkway from 22,000 to 29,000 sq. ft. so they can bring another 100 or so in to that location.

VCU Brandcenter (where we met in their converted stable back in November of '08) celebrates their 20th birthday. Sounds like they have built quite a unique program, with a much higher tuition than the other departments, and their graduates much in demand by Ad agencies nationwide.

It takes the Justice Dept. a while, but they stay with it, as we see that "The Great Vampire Squid", also known as Goldman Sachs, has reached a \$5.1 billion settlement with the Government for "mis-selling mortgage-backed securities" that had a great deal to do with the financial crisis back in 2007 and '08. The situation got a lot of ink at the time, as their retail department was pushing these bundles of low quality mortgages as top quality investments to their customers, while some of their big hedge fund customers were simultaneously selling them short as fast as they could. It ended badly for the little guys, if you weren't following it back then. Main disappointment for me was no jail time for Chairman Lloyd Blankfein (or any of his crooked henchmen), who told the Congressional Committee at the time with straight faces that "they were doing God's work" in keeping the whole system from collapsing.

Gotta close with one item from the Sports section, as the NFL announces that the St. Louis Rams were leaving for Los Angeles (from whence they had come, back in the 80's). A group of their fans have sued the team (and are trying to turn it into a class action suit including everyone who has purchased seat licenses and team merchandise in the last five years) for misrepresentation and breach of contract. The city's Mayor calls team ownership & the NFL Com-

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2016 IFMA Richmond Chapter Annual Golf Tournament Budget Time

In the spirit of giving with your IFMA Community. Please don't forget to budget for the Golf Tournament Sponsorship payment this year. We need our remarkable 36 Golf sponsors to return in 2016. Budget \$875 for 2016 and we'll do our best to hold the cost to \$850.00 again. This is just a reminder in case you need to run it up the ole' flag pole.

Thanks for Being an Integral Part of Our Effort!!!

IFMA Vendor Database

Looking for help on a particular problem or issue?

One of our member vendors may have just the solution you're looking for. Be sure to check them out and use their services if applicable.

Go to www.IFMARichmond.org, Community, Vendor Database and click on the link supplied.

JANUARY MEETING REPORT

by Bud Vye, Retired CFM

A clear, cold night on the 12th brought us downtown to meet at Hourigan's new offices in the next block from the Times Dispatch, and with the Penny Lane Pub right down on the corner. Not the easiest place to find a parking spot, and the building's revolving doors were locked, but Barbe's sign pointed the way and the side doors were open so everyone seemed to find their way in and up to the 4th floor. A nice turnout of 70 packed Hourigan's Family Room wall to wall, with the shuffleboard table along one side, the sink and counter along the other with the hors d'oeuvres, and Andrea Huntjens at the far end with the beverages as Sophisticated Soirees again handled the refreshments. As if I should know, people were asking me what those tasty small round balls were. Checking with Andrea, I learned that they were macaroni and cheese balls with bacon, which she was offering us for the first time, so I went back and speared a couple more.



Soon it was time to move to the Training Room which had about 15 fewer seats than we had attendees, so the last ones in were standing along the rear wall, as President Harvey convened the meeting from the left front corner. First time guests were recognized, including Dan Middleton of Green Edge Lighting and David Thomas. Rebecca Cline of RVA Auctions was the only first time attending new member present and she made it known that her firm was available to conduct on-line auctions in the event any of us had excess assets we needed to unload. Next to be recognized was new Platinum sponsor Bonitz Flooring, represented by Ryan Larmore, followed by the sponsors for the evening, who included Todd Branch of Street & Branch (who had done the painting on this project); Bobby Betke & Billy Puetz of Steelcase (whose furniture was much in evidence when we toured later); Bob DeLille, Sue Johnson, & Carl Hooper of Creative (who handled both the furniture and the technology on this project, with Hooper doing the talking for the firm).



After briefly announcing our upcoming meetings, with Quirk Hotel next month, Programs Chair Karen Frebert (also from Creative) introduced Hourigan's Executive VP Todd Donaldson, our co-host for the evening, who gave us the background on the company, which has offices here (including the HR Department and Health Care Group) and in Virginia Beach (with the Accounting Department and Federal Group) with a total of 120 employees, around 50 of which are in this building. He cited a number of their projects over the last few years, all of which I recall us visiting for Chapter meetings ---- Bon Secours Redskins Training Center, VCU Learning Center, Allianz, Greater Richmond Aquatics Partnership, Dominion Energy Clearing House, Philip Morris R&D, along with the current U of R Welcome Center and much publicized Stone Brewery, and a full pipeline beyond that.



With that for a lead in, he called on Mark Hourigan to take it from there, who continued by stating that having outgrown their 13,400 sq. ft. building at 1600 Forest Ave. in Henrico, he began looking around downtown for space where they could lay out an "Office of the Future" and decided to lease, gut, and totally build out the 24,400 sq. ft. 4th floor of this building. From space that had all private offices, they went open office all the way, even the President's office. For privacy in meetings, however, a total of 14 enclosed rooms of various sizes



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MEMBERSHIP CORNER

Cameron Bridges and Scott Reed, Membership Committee Chairs

Welcome to our newest members!

Rebecca Cline
RVA Auctions
rcline@rvaauctionsonline.com

Joseph Davis
The Country Club of VA
davis5383@gmail.com

Dan Feldman
AECOM
dan.feldman@aecom.com

Tom Hogg
Gilbane Building Company
thogg@gilbane.com

Donald Moore
Pietech Inc.
dmoore@pietech.com

Andrea Sarate
Knoll, Inc.
asarate@knoll.com

Heath Torgerson
Arborscapes
heath@arborscapesllc.com

On behalf of the Chapter Board, "Thank You" to the following for renewing/rejoining this month

Robert Pannell, FMP
Altria Client Services
robert.f.pannell@altria.com

Jeff Sechrest, SFP
Luck Stone
jsechrest@luckstone.com

Bring a Prospective Member to a Meeting

Please be advised that the Board has an established policy for anyone who would like to bring a prospective member to a meeting. If you let the Membership Committee place the RSVP for the prospective member, there will not be a guest fee charged for that attendee.

Again, the RSVP must be placed by the Membership Chair,
Cameron Bridges bridgesca@cox.net or Scott Reed sreed@prologuesystems.com

Guests are always welcome but member prospects will help us grow.

What is an IFMA Membership?

It's the foundation of the chapter, it's the facilitator of the past, present, future adventures and events; it's the development and the sustainment of the industry and its future leaders. Those of us who've committed to IFMA have the privilege to read this article and embark on its benefits; but that's not enough? It's about Richmond and the legacy of the chapter. Simply put, it's determined individuals creating a structure and caring culture of facility professionals united together as leaders, mentors and helpers for the future development of Richmond.

An IFMA membership is committing to the greatness of the city and the surrounding areas by pulling our industry professionals together one by one, opportunity by opportunity. In other words, once we're in that's when it begins. We commit to the legacy of the chapter by growing the cause and efforts. We seek out nonmembers and organizations to further strengthen the effects of the organization.

As members, we are the chapter, selfless individuals working to make Richmond the premier spot to do business and manifest a successful career; and this takes the facilities community to achieve this goal. Let's not take this opportunity and responsibility for granted. As a call to all members, reach out the tentacles of the organization and call upon others in the community to join us in our efforts in building rewarding careers and business opportunities.

Membership Chair

Cameron Bridges
bridgesca@cox.net

Scott Reed
sreed@proloquesystems.com

Are you under 30?

Or have you recently earned a bachelor's degree or MBA?

You may qualify for a reduced IFMA membership fee!

Young Professional membership is open to new IFMA members that are under the age of 30 and new or current IFMA members that graduated from an accredited university or college within the last 12 months at the time of application or membership reclassification/renewal.

Are You Familiar with the IFMA Industry Council Benefits?

Focus on common concerns and special needs specific to your unique workplace.

Councils support the specialized interests and job responsibilities of FM professionals within certain industries. A highly targeted source of facility management education, information and interaction, IFMA councils benefit members through:

- ◇ **Focused networking:** Share work experiences and exchange best practices with colleagues who support similar facility types or business sectors.
- ◇ **Active online community:** Participate in discussion groups to solve job-related problems and assist fellow members with projects and career objectives.
- ◇ **Targeted information:** Keep current on the latest practices, trends and technologies relative to your industry or work environment.
- ◇ **Targeted resources:** Access news, case studies, webinars and other tools to enhance your knowledge and skills.

Religious Facilities Council

Website: <http://rfc.ifma.org>

The religious facilities council identifies hot topics for roundtable discussions held via a webinar (web and phone session).

Information Technology: Council

Website: <http://www.ifma-itc.citymaker.com>

The Information Technology council reviews computer-aided facility management and general business hardware and software; develops criteria for evaluating the usefulness of FM-specific programs in addressing the major functional areas of facility management; and develops procedures to be used in the automation of FM operations.

Environmental Health & Safety Council

Website: <http://ehsc.ifma.org/>

The Environmental Health & Safety council is a forum for facility professionals to share ideas and experiences regarding such complex issues as ergonomics, disaster recovery, blood-borne pathogens and asbestos abatement.

Banking Institutions & Credit Unions Council

Website: <http://bicuc.ifma.org/>

The Banking Institutions & Credit Unions council focuses on issues such as security, money handling, banking equipment and regulations, customer liability, drive-up lanes, information privacy, disaster recovery and benchmarking. Educational and networking sessions are a focus at meetings.

Corporate Real Estate Council

Website: <http://crec.ifma.org/>

The Corporate Real Estate Council will focus on the real estate and facility issues affecting the day-to-day operations endemic to corporate America. Focus areas include: workplace innovation, national and global real estate leasing/occupancy trends, corporate resource management, service delivery trends and Web based real estate technology.

Manufacturing, Industrial & Logistics Council

Website: <http://milc.ifma.org/>

The Manufacturing, Industrial and Logistics council provides the opportunity to share similar interests, insights, technical innovations and efficiency improvements, as well as unique processes and procedures, to meet the future demands and challenges of external and internal customers. The council's membership is open to those that have some degree of responsibility for a manufacturing facility and those offering specialized products or services to meet their needs.

FM Consultants Council

Website: <http://fmcc.ifma.org/>

The FM Consultants council supports new and existing FM consultants as they build a career around their workplace expertise. Through geographical and cross-discipline networking, best practices and small business management skills, the council empowers members to step out into the marketplace. This is a noncommercial forum for members to network and share ideas.

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City & Country Clubs Council

Website: <http://clubs.ifma.org/>

The City and Country Clubs Council provides a network for facility managers from city or country clubs offering golf, gourmet dining, public events and/or private parties. Members can connect with other professionals as well as benefit from continuing education opportunities.

Academic Facilities Council

Website: <http://www.ifma-afc.org/>

The Academic Facilities council provides a forum for sharing information directed at academic facilities including, but not limited to, primary and secondary schools, technical and community colleges, and private and public colleges and universities.

Food Service & Restaurant Council

Website: <http://fsrc.ifma.org>

The Food Service and Restaurant Council is for those facility professionals in the restaurants and food services industry. The goal is to provide a network for restaurant and food service facility managers and professionals to share resources, connect with other professionals, benefit from continuing education and advance the facility management profession as it relates to the industry.

Research & Development Facilities Council

Website: <http://rdc.ifma.org/>

The Research & Development Facilities council is dedicated to enhancing the expertise and productivity of FMs dealing with R&D facilities. The council provides a communication link through which members can share information on technical challenges involved in supporting the research and development missions of their employers.

Corporate Facilities Council

Website: <http://www.ifmacfc.org/>

The Corporate Facilities council focuses on facilities that serve as central control points for business operations. Common characteristics of membership include leadership and executive presence, financial/MIS operations, primary offices and associated services, and churn.

Airport Facilities Council

Website: <http://airp.ifma.org/>

The Airport Facilities council's membership is open to IFMA members who have some degree of responsibility for an airport facility and those offering specialized products or services to meet their needs. The mission of this council is to effectively address the challenges of managing airports in a global economy.

Public Sector Facilities Council

Website: <http://psc.ifma.org/>

The Public Sector Facilities council is for those managing, maintaining or constructing government buildings and facilities. The council addresses the constraints of budgets, organization policies and bureaucracy in city, state, provincial or federal government agencies.

Utilities Council

Website: <http://www.utilitycouncil.org/>

Members of the Utilities council function within the regulated and unregulated utility industries. The council's twice-yearly meetings feature benchmarking sessions, reports, best practices presentations and round table sessions, offering an exceptional exchange of ideas and information.

Legal Industry Council

Website: <http://www.ifmalic.org/>

The Legal Industry council shares information among FMs from law firms, corporate legal departments and academic legal departments. Discussions center on vendor issues, easier and more efficient ways to perform services, emerging technology, ADA, OSHA and other regulatory information.

Museums/Cultural Institutions Council

Website: <https://mcicouncil.org/>

The Museum/Cultural Institutions council meets the highly specialized needs of its members by providing education and training specific to management of science centers, performing arts centers, libraries, historical sites, art institutes, theaters and zoos.

For more information, please refer to the link below:

<http://www.ifma.org/membership/membership-benefits/industry-council-benefits>



25 YEARS OF BUILDING HOPE

1990-2015

Board of Directors Officers:

John Hodges
President

Brian Keeler
Treasurer

Jewel Claiborne
Secretary

Directors:

Elizabeth Bentley
Rushier Glen

Dryan Dupuis
Mechanicsville

Frederic Gibson
Mechanicsville

Jean Kelly
Arlington

Elizabeth Matish
Richmond

John Suddarth
Mechanicsville

December 21, 2015

International Facility Management Association (IFMA)

Attn: Connie Horn
PO Box 808
Richmond, VA 23218

Dear Connie,

On behalf of Hanover Habitat for Humanity, I would like to thank IFMA for your recent gift of \$5,000.00 (from your annual golf tournament) in honor of our building mission.

We have broken ground on our fifty-ninth home in Hanover County! The dream of a safe, decent and affordable home will be realized thanks to your financial investment and the time, energy and effort of hundreds of volunteers.

Hanover Habitat for Humanity offers a "hand up" not a "hand out" to our homeowners. This creates opportunity, stability, and the potential for economic success for those who are willing to work to achieve their homeownership dream. Like you, we understand housing is the foundation upon which individual opportunity rests; everyone deserves a safe, affordable place to live, work, and educate their children.

Homeownership has a significant impact on net worth, educational achievement, civic participation, health, and overall quality of life. Affordable and responsible homeownership builds brighter futures, stronger families and a stronger Hanover community. We would not be able to build these homes, or provide these opportunities, without people like you who believe in the Hanover Habitat for Humanity mission.

Your financial support builds so much more than homes—you are helping many hardworking and deserving Hanover families to build better lives, for themselves and their children. Again, thank you for your gift!

In faith and partnership,

Linda Tiller
Executive Director

Hanover Habitat for Humanity is a 501(c)(3) tax exempt organization. This letter is documentation of a charitable contribution. In compliance with federal law, we acknowledge that no goods or services have been provided in consideration for this contribution.





406 W. Franklin Street, Suite B
Richmond, VA 23220
Office: 804.447.3841
info@rebuildingtogetherrichmond.org
www.rebuildingtogetherrichmond.org

December 14, 2015

International Facilities Management Association
Attn: Barbe Shaffer
P.O. Box 808
Richmond, VA 23218

Dear Barbe and IFMA:

Our Rebuilding Together volunteer house captain was standing beside a homeowner on our rainy 2015 National Rebuilding Day as she looked at her brand new ramp in the front of the house. She was quiet for a moment as she gazed at the completed construction. Then she squeezed the house captain's hand and said to her husband of 50 years, "*Now we can stay.*"

That phrase "*Now we can stay*" eloquently sums up the mission and meaning of the work that RTR has done for the past 23 years. Thank you for your recent contribution of \$5,000 received by check on November 23, 2015. We are delighted to have International Facility Management Association (IFMA) Richmond Chapter as a Block Rebuilder partner for our 2016 National Rebuilding Day.

Your donation will contribute to improving the homes and lives of low-income senior or disabled homeowners in the Greater Richmond region. It will be used to purchase materials, supplies, skilled trade services and other essential resources for 2016 National Rebuilding Day and related activities throughout the year. Your donation will truly make a difference! No goods or services were offered in association with this gift. RTR is a 501(c)3 non-profit; Tax-Id: 54-1652359.

*The party was
so much fun!
Love Willie!*

Thank you,

A handwritten signature in black ink that reads "Mary Kay Huss".

Mary Kay Huss
Executive Director

Quote from 2015 House Captain

We built a ramp for her and after we finished, I helped her up to the front door. She just stood there holding my hand and she said to her husband, "Now, we can stay."

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were provided to be available to all. After showing slides with the Five Features they were trying to incorporate in laying out these offices -----

Mobility & Technology

Health & Well Being

Culture & Quality

Flexibility & Adaptation

Knowledge & Engagement

and the Six Guiding Principles they were trying to embrace -----

Elevate Well Being

Commitment to Quality

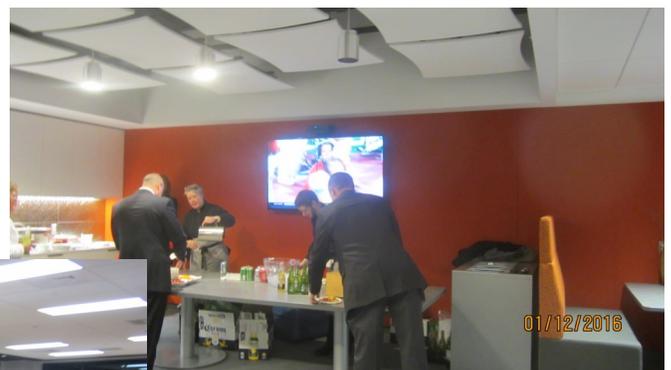
Evolve for Tomorrow ... Today

Live as a Learning Organization

Showcase Problem Seekers & Solution Providers Leverage the Power of Connection

Mark took a few questions, including whether they had enough parking, to which he replied that "they did, in the building's deck for the staff, and in the lot across the street for visitors." Following that we broke into two groups, with Todd and Mark, to tour the floor. Interesting points we observed while touring were --- the pretty gray carpet throughout that had been provided by Interface; virtually all of the workstations having two computer monitors (so they can have construction plans on one, while communicating on the other); a nice Mom's nursing/changing room, should one be needed; a magnetic wall in the reception area, where photos of various projects can be moved and changed; and an alcove displaying a number of GRACRE awards the firm has received for various projects.

The tour concluded, it was good bye and thank you to Todd & Mark for hosting us for a great meeting at their nice, new offices. Thanks also to Creative, Steelcase, and Street & Branch for Sponsoring it. And to Karen Frebert for setting it up. Back down to the same area next month for another new facility as we meet at Quirk.



(Continued from page 1)

those switches add up and your total building KW load may be unknown. This at large information can have a great unseen impact on equipment such as circuit breaker, switchboards, UPS, and generators.

Your “energy audit” analysis once completed can be used to compare your facilities operations to like facilities across the industry. If you have multiple facilities the analysis can identify the top performing building and highlight its best practices. Other benefits may include your local utility provider offering incentive programs for conducting and completing the audit (please see your local utility provider). These audits are very detailed and time consuming, but you have to start to finish. What better way to start 2016 than getting your operational metrics documented and track your efficiency.

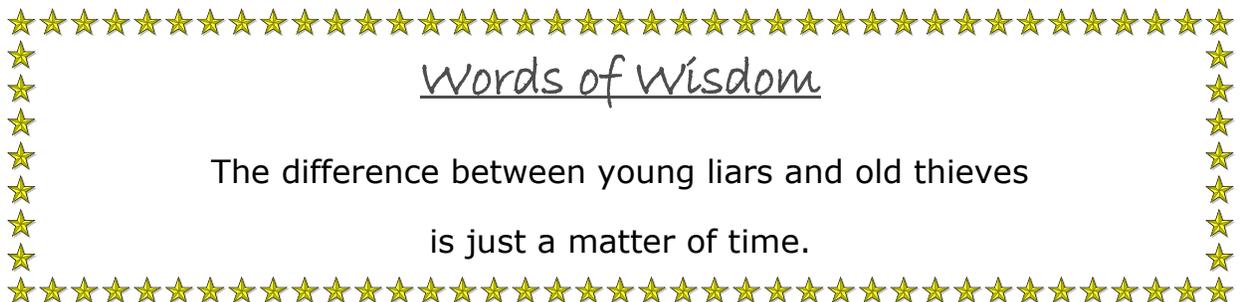
As part of your overall operation and maintenance plan consider having an “energy audit” performed at your facility which will yield cost reduction and achieve full life cycle expectancy of the equipment. The list of firms that provide such a service is endless but if needed start with our service provider data base on our Chapter website for the best in town.

“Arriving at one goal is the starting point to another”

John Dewey

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missioner liars and other tough names, none of which are denied, as the City still has five years of payments to pay on the bond issue which paid for the current stadium. The Mayor's response to “Will you try to get another team to come in?” No Way! I've had enough of dealing with these people!



Words of Wisdom

 The difference between young liars and old thieves

 is just a matter of time.



IFMATM Richmond Chapter
International Facility Management Association

2016 PREPAID MEETING INVOICE

CERTIFIED PROFESSIONAL MEMBER: \$110
PROFESSIONAL OR ASSOCIATE MEMBER: \$165

NAME

ADDRESS

PHONE NUMBER

E-MAIL ADDRESS

Payment Options:

Remittance by Check:

IFMA RICHMOND CHAPTER
ATTN: Barbe Shaffer, IFMA Chapter Administrator
P.O. Box 808
Richmond, VA 23218

Signup Genius:

Go to www.ifmarichmond.org
Click on the SignUp Genius Button
Select 2016 Pre-Paid Membership Meetings
and follow directions

PREPAID DUES ARE NON-TRANSFERABLE



IFMA™ Richmond Chapter

International Facility Management Association

Richmond Chapter Monthly Meeting February 9, 2016

Quirk Hotel is the brainchild of the owners of Quirk Gallery, which has been a leading part of Richmond's art scene since 2005. The Quirk Hotel building is of Italian Renaissance design and was built in 1916 for the J.B. Mosby and Co. dry goods store. It features classic architectural features like limestone arches and groin ceilings and was noted for being the first fireproof department store in the city, according to the Department of Historic Resources. The connected three-story brick building at 207 W. Broad St., is now home to Quirk Gallery and was first occupied by a bicycle and toy shop. Today, Quirk Hotel is one of the best hotels near the Port of Richmond and your home away from home when staying downtown. Please join us for an exciting tour of this new renovation project.

Thank you to our 2016 Annual Sponsors

PLATINUM



GOLD



SILVER



BRONZE



Where:

Quirk Hotel
201 W. Broad Street
Richmond, VA 23220

Parking: Street parking or Valet parking for \$8.00

Time:

5:30-6:30 pm: Networking/Social
6:30-7:30 pm: Tour

Presenters:

Ed Pillsbury – 3North
Danny MacNelly – ArchitectureFirm
Christian Kiniry – Bank Street Advisors

RSVP by:

Thursday, February 4, 2016
Simply e-mail Barbe Shaffer at ifmarichva@gmail.com
or register on our website at www.ifmarichmond.org
and click on Sign-up Genius and pay by credit card or at the door

COST:

Members: \$15
Members w/certification: \$10
Non-Members: \$35

Registrations are required. An additional \$5 will be charged at registration if you have not registered prior to the event. Credit card payments accepted at the door. Be sure to include your guests name and company

No Shows will be billed



IFMA™ Richmond
Chapter

International Facility Management Association

P.O. Box 808

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February Meeting

Quirk Hotel

201 West Broad Street

Tuesday, February 9, 2016

5:30 PM

www.ifmarichmond.org