



June 2017 Issue

THE PRESIDENT'S MESSAGE...



Today I write my last letter to you as President of this great chapter. My term as President of the IFMA Richmond Chapter is quickly coming to a close. Officially my term will end June 13th at SquirrelRama. Jeff Sequest will be sworn in as our new president along with the 2017-2018 board members. It is hard to believe it was almost one year ago I was called out to the mound at the Diamond for the traditional pitch shortly after taking the IFMA oath of office with my fellow 2016-2017 board members. Looking back, I am thankful for so much and proud of everything we have accomplished this past year. I am confident the chapter will thrive under Jeff's leadership.

I want to take this opportunity to thank all those who have made the Richmond Chapter of IFMA a successful and impressive organization.

Officers 2016/2017:

Jeff Sechrest, Vice President:

Jeff has been a valuable and supportive member of the board. Aside from presiding over meetings in my absence, Jeff is a knowledgeable and experienced facility manager at Luck Stone and represents the professional member well. As Vice -President he has been a great help to me and as President, his dedication to our goals of promoting excellence in the management of facilities will serve the chapter well in the coming year.

Steve Pancham, Secretary:

Steve has provided the board and the chapter great support in his role as Secretary. He has kept all of us on track and accountable with accurate minutes of all board meetings. Steve is an active participate in our meetings and I have appreciated his support over the past year. His participation, knowledge, ideas and overall support of the chapter has been a great benefit to both the board and our membership.

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MEETINGS

June 2017 Membership Meeting

Date: Tuesday, June 13, 2017

Time: 5:00 pm

Place: The Diamond

Program: Squirrel-A-Rama

Cost: Members \$15 Member w/cert. \$10

Non-Members \$35

RSVP: By Thursday June 8, 2017

Next Board Meeting:

Date: TBD

Time: 4:30 p.m.

Place: Magellan Health, 11013 W Broad
5th Floor

Next Membership Meeting:

Date: Tuesday, July 11, 2017

Time: 5:30 p.m.

Visit our Local Chapter Web Site

www.ifmarichmond.org

2016/17 OFFICERS

President

Kathy Taylor
ktaylor@servproctn.com
378-2323

Vice President

Jeff Sechrest
jsechrest@luckcompanies.com
380-8999

Secretary

Steve Pancham
spancham@mbpcc.com
330-4875

Treasurer

Justin White
justinwhite@bonitz.com
339-2232

Immediate Past President

Harvey Jones, FMP
harvey.g.jones@dom.com
273-3076

CHAPTER ADMINISTRATOR

Barbe Shaffer, CDT, SDA/C
ifmarichmondva@gmail.com
651-6885

COMMITTEE CHAIRS

Membership

Cameron Bridges, SFP
bridgesca@cox.net

Steve Dahowski
stephen.dahowski@colemanallied.com

Programs

Allen Hurt
randall.hurt@comfortsystemsusa.com

Sponsorship

Brian Workman
BWorkman@MOI.com

Public Relations

Lloyd J. (Bud) Vye, R-CFM
bdvye@comcast.net

Website & Social Media

Andrew Cheatham
acheatham@ecslimited.com

Newsletter

G. R. (Ranny) Robertson, R-CFM
grjr41@gmail.com

Professional Development

Maureen Roskoski, SFP
maureen.roskoski@feapc.com

Hospitality

Andrea Niedhammer
acniedhammer@magellanhealth.com

Golf Tournament

Tim Hume, CFM
timh@hermitagecountryclub.com

IFMA RICHMOND CHAPTER NEWS

Is a publication of the Richmond Chapter of the International Facilities Management Association. This newsletter is designed to provide a channel of communication to members and prospective members.

IFMA, PO BOX 808, RICHMOND, VA 23218



AROUND THE CHAPTER

by Bud Vye, Retired CFM

Our thoughts go out to Past President Tom Wood, whose father Frank passed away on April 14 at the age of 87.

Got a pleasant surprise recently at Quioccasin Middle School, while I was there to watch their match with my grandson's tennis team from Oak Knoll M.S. in Hanover county. Hadn't realized that Matt Sobel's son was on the same team with my grandson, while who did I see with a son on the opposing side but Past Chapter President (from 2001-02) Dian Johnson (now Paulin). She's still with Ballou, Justice, Upton but hasn't made a Chapter meeting for some time. I think the three of us did more visiting than tennis watching as the match went on, and it was most enjoyable.

Good turnout at the SPCA meeting included a few we hadn't seen for a while, and it was good to see that Bert Lunsford had both his wife and daughter along with him.

Having heard Jeff Hedrick describe what they were doing at RIR to beef up their attendance at our meeting there in March, it was sad to see that their turnout on April 30 was in the 50,000 vicinity, where a decade ago they were drawing over 100,000. Changing tastes in sports entertainment plus more TV coverage of all manner of events is presenting the NASCAR folks with quite a challenge as their attendance continues to dwindle.

As we approach our outing at the Diamond, we note that both the Squirrels and their parent Giants are down in the standings, but their attendance figures seem to be holding up well.

Quirk Hotel, where we met in February of last year, seems to be doing very well, and owners Ted & Katie Ukrop are going ahead with their plans to put a similar sized (78 rooms) and themed boutique hotel with rooftop bar on West Main St. in downtown Charlottesville.

And Hourigan Development didn't waste any time in announcing a major tenant for their recently purchased 125,000 sq.ft. former Media General building on Franklin St. It's none other than the State Workers' Compensation Commission, who will be moving down there from their current 47,000 sq. ft. building on DMV Drive next door to the Redskins Training site.

Plans to rehab Regency Mall go forward along with the announcement of a number of new tenants, including a 12 screen movie theater, an indoor trampoline park, Chipotle, Sprint, & Starbucks. Sounds like heavy construction on the \$35 million plan to revive the mall will begin in July.

And VCU breaks ground on their 8 story, 154,000 sq.ft. Allied Health Professions building at 600 N. 10th St. on which Whiting-Turner is the GC. The \$87.3 million project will bring 11 VCU programs which are

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presently scattered in numerous locations together into one building.

Fellow soccer grandparents (and parents) who travel along I-95 have noticed that SCOR's former fields that were covered by the inflatable dome that collapsed under the snow back in January are now open for play under the new metal building with the blue siding on it, while the outdoor field right along the interstate is having a roof installed over it.

And if you travel along Glenside near Bethlehem, you've seen the Skilligallee Restaurant be demolished as Shamin moves ahead with their plans to put another hotel right in front of their existing Hampton Inn.

The work along Broad St. for the Pulse Bus Rapid Transit line is in full swing, with some unforeseen problems causing the project schedule to go back a month, so projected completion is now scheduled for November.

A few setbacks to note, as the Bear Island paper mill up near Kings Dominion is being idled by its Connecticut based owners, citing a continuing fall off in demand for newsprint, which will result in the laying off of its 165 workers. And lots more layoffs coming up for the remaining Martins employees (although none have yet heard from Publix regarding possible employment, which should be a possibility for a number of them, plus I would think the Lidls nearing completion at Staples Mill & Hermitage and Laburnum & Williamsburg Rd. would also be needing some experienced staff). And the highly touted Tranlin paper project, which Timmons has been working on, down by the Willis Rd. exit of I-95, has been pushed back indefinitely as the Chinese company "evaluates lessons from more advanced technology" recently used in a new plant operated by their parent company in China. Economic Development folks putting a game face on it, but starting to get nervous that the project may never come to pass.

The earlier closed 38,000 sq. ft. Martins in the Gayton Crossing Shopping Center will be partially taken by Goldfish, a national chain of swimming schools that will offer lessons and competitive swim teams for kids. Looks like head on competition for the Tuckahoe Y which is nearby.

And that 15,700 sq. ft., over-sized residential looking building that has been under construction on Hermitage Rd. not far from Westminster Canterbury belongs to the New Community School. This is the 12th building the non-profit, private school has in the Northside area, and this one (where Hourigan was the GC, Draper Aden did the engineering, and Smith McClane the architects) will contain mostly classrooms where they will be teaching students with dyslexia and other learning disabilities with a student to teacher ratio of 3:1.

Henrico county has quietly been moving ahead on their 1,800 acre Cobbs Creek Reservoir project, way upstream on the James in Cumberland county. The Board of Supervisors recently approved the largest single contract in the county's history, at \$137 million, to MEB Haymes and work should begin shortly, as up til now its been primarily assembling the site and moving of utilities out of the way. As one who has witnessed the fights

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MAY MEETING REPORT

by Bud Vye, Retired CFM



A respectable turnout of 52 on a nice day squeezed into the tight parking spaces in the SPCA's lots along Rhoadmiller Ave. across from the Salvation Army. Following the IFMA signs into the main entrance, we found Barbe & Bernadette at the table checking the attendees in and directing them up the stairs where Groovin' Gourmets had the refreshments set up with the social hour in full swing. A fairly tight space for a group of this size made it easy for all to network, and the hour passed quickly before President Kathy Taylor put out the word to move into a nearby room which had been set up classroom style with enough seats to accommodate all.

Moving right into the first order of business, President Kathy called on immediate Past President Harvey Jones in his role as Chair of the Nominating Committee to assemble, and introduce, the slate of Officers & Committee Chairs to be elected, and appointed, for the year beginning in June. Dutifully, the group came forward and formed up in one long rank facing the audience, where Harvey introduced them and called for any additional nominees from the floor. There being none, there was a motion from the audience that the slate be elected by acclamation, which was promptly seconded and passed. Now the slate, listed on pg. 6, will be installed at the June meeting at the Diamond, at which time their one year term officially begins.



A brief pause while the slate took their seats, and then President Kathy recognized the new members present starting with Jerry Howell, who is taking over Solar Film from John Chewning. John jumped in at that point, stating how much he had enjoyed his 15 year association with the Chapter before introducing his successor. Jerry responded by stating that he was expecting to have an equally rewarding 15 years with us and was looking forward to it. Also recognized were Stacy Brooks of Patient First, taking over for long time member Dean Andrews from that firm, and several guests attending for the first time. Kathy then called on Programs Chair Allen Hurt, who came forward and announced next month's meeting at the Diamond, which will be followed in July by a bus trip out to the Licking Hole Creek craft brewery in Goochland. Details to follow on the assembly point and departure time for the bus, which sounds as though it will be somewhere in Innsbrook.

Allen then came back to the business at hand, recognizing Barclay Finck, Manager of Facilities for the SPCA, our host for the evening, and presenting him with one of the Chapter's insulated drink containers, with thanks for having us. Barclay, who had joined the SPCA staff as an Animal Care Tech back in 2005, and moved up to his present post in '08, started with the background of the agency, which dates back to its founding (with Joseph Bryan of Richmond Times Dispatch and Bryan Park fame as one of its founders) in 1891. Its always been a private, independently operated agency which for many years was located on Chamberlayne Ave. until it moved into 62,000 sq. ft. of 1922 vintage former tobacco warehouse space (with the use of Historic Tax Credits) on this site in 2002. From 1984 to 1997 Richmond Memorial Hospital had used the building as a warehouse, with some offices. Vacant for five years until the SPCA moved in, and shortly thereafter, the Chapter met here in January of 2003, with Baskervill's Mike Nash, the architect and project manager on the project &



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CEO Robin Robertson Starr as our presenters and tour guides. Then, following the departure of Lakeside Appliance from the adjacent building on their east side, they added that firm's 22,000 sq. ft. to bring the facility up to its present 84,000 sq.ft. configuration last year.

Since moving into this facility, the agency has had a "no kill" policy where every animal they accept is gotten into as good health as possible, and trained, so they can be adopted as someone's pet, and none are euthanized. They do practice population control, however, and most animals are spayed or neutered with a number of such surgeries performed each week by the four on-staff veterinarians who also provide full service care at low cost for adopted animals and those with low income owners who qualify. On average, the facility has a population of about 250 animals, of which 2/3 are cats, 1/3 dogs, about 4,000 coming through the facility (with 99% being adopted) in a year's time. They also run a Doggie Day Care program; a Behavior Help Line, behavior and training classes, a Foster Parents program for pets until they are adopted, a Day Camp, and Gift Shop and retail store featuring pet food, accessories, and gifts for pet lovers. All of this is handled by 120 staff members and about 600 volunteers.



After hearing Barclay's presentation, we broke into three groups, with SPCA staffers Steve Graff and the other staffers joining him as guides for a tour of the facility. In the area where the animals are housed in stainless steel cages, we saw a high level of cleanliness, with blankets being changed daily resulting in laundry being a major operation, and six air changes per hour being provided by the HVAC system so disease among the animals

can be kept to an absolute minimum. If certain illnesses do crop up, the animal may be quarantined so that illness will not spread. We saw the Admissions/Owner Surrender area, which features several pieces of small statuary, the Veterinary suite, the huge Training Room, the alley out behind the building used to give the dogs some outdoor exercise, in addition to the areas where the animals are housed, where some of us enjoyed the opportunity to scratch them behind their ear and get to know them up close and personal.



As it was back in '03, a very interesting and unusual meeting in one of the top facilities of its kind in the country. Thanks to Barclay Finck for hosting us and giving us his presentation, and to Steve Graff and XXXX for joining him in taking us through the facility. Thanks also to Allen Hurt for making the arrangements for the program, and to all the sponsors for their part in making the program possible.



MEMBERSHIP CORNER

Cameron Bridges and Steve Dahowski, Membership Committee Co-Chairs

On behalf of the Chapter Board, “Thank You” to the following for renewing/rejoining this month*

Valarie Blaes
Blaes Communications Consulting, LLC
info@blaescommunications.com

Russell Narkie
City of Charlottesville
narkie@charlottesville.org

Lisa Hall
ABM Industries
lisa.hall@abm.com

*New and renewing members listed since previous publication. Current as of the time of writing.

Remember — The Board has an established policy for anyone who would like to bring a prospective member to a meeting. If you let the Membership Committee place the RSVP for the prospective member, there will not be a guest fee charged for that attendee.

Again, the RSVP must be placed by the Membership Chair,

Cameron Bridges bridgesca@cox.net or Steve Dahowski sdahowski@kloke.com

Guests are always welcome but member prospects will help us grow.

Elected Officers & Board Members for 2017/18 year

These Officers and Committee Chairs will be installed at our June meeting

President- Jeff Sechrest

Sponsorships-Brian Workman

VP– Adam Larson

Social Media-Brandon Berry

Secretary- Steve Pancham

Professional Development-Maureen Roskoski, SFP

Treasurer- Justin White

Newsletter- Ranny Robertson, R-CFM

Membership-Steve Dahowski

Public Relations- Bud Vye, R-CFM

Programs-Allen Hurt

Golf Chair- Tim Hume, CFM

Hospitality-Andrea Niedhammer

Justin White, Treasurer

As Treasurer Justin handles all Chapter receivables, payables, deposits and disbursements. He reports Chapter finances to the Board each month. Justin is charged with maintaining the budget and reporting and keeping accurate records. As another active participant in both Board and Membership meetings Justin has proved to be a supportive and valuable member of our Chapter.

Harvey Jones, Immediate Past President

Harvey has been a great help to me this year. As Past President, he has always been there whenever I needed help or advice. I am extremely grateful to Harvey for his guidance. Additionally, Harvey worked to increase the Chapter's involvement with local charities. Thanks to Harvey our Chapter has donated more than money to the Central Virginia FoodBank. Harvey coordinated volunteer opportunities to provide much needed help for the FoodBank and that proved to be valuable, rewarding experiences for our members.

Committee Chairs 2016/2017:

Steve Dahowski and Cameron Bridges, Membership

Steve and Cameron have been diligently recruiting members and making sure our new members feel welcome. Both have done an excellent job seeking out prospective members and encouraging them to become involved in our IFMA chapter.

Allen Hurt, Programs

Allan never stops thinking about special events, social and educational programs! He actively seeks new venues to tour and interesting topics to discuss. Allen has done a fantastic job this year providing the Chapter with top notch programs. It is a time-consuming and demanding role. I know the membership joins me in expressing appreciation for Allen's hard work this year.

Brian Workman, Sponsorship

Brian's role on the board also demands much of his time and great effort. Identifying potential new sponsors, securing monthly meeting sponsors and supporting our existing sponsors to ensure they are properly recognized by the chapter are never ending tasks. Brian's hard work with Sponsorship has been obvious and has certainly helped our Chapter to significantly offset the costs associated with our programs.

Bud Vye, Public Relations

Our chapter is so very fortunate to have Bud serve on our Board. His suggestions and advice have been invaluable. I look forward to Bud's painstakingly written "Around The Chapter" every month. The column is always chock full of news from in and around the Richmond business network. I know everyone will agree Bud's recap of the monthly meeting along with great information on what's going on around RVA is a newsletter highlight!

Ranny Robertson, Newsletter

What would we do without Ranny? He faithfully gets our newsletter out on time - each and every month! Pulling together all the newsletter pieces including new members, articles, announcements, meeting notices etc. takes quite a bit of coordination with the board and the printer. Ranny always manages to get it done, never complains and puts out an outstanding newsletter our Chapter is proud to publish. I appreciate his hard work and thank him for his dedication and hard work.

Andrew Cheatham, Website & Social Media

Andrew headed our website and social media programs this year. It has been a challenging assignment but Andrew helped us to establish or re-establish our social media programs. We are working hard to grow these platforms and have exciting plans for the coming year.

Maureen Roskoski, Professional Development

Maureen helps our members achieve their goals for learning, growth and professional success. Maureen coordinates special programs and most recently helped the Chapter offer members the opportunity to take the FMP Credential Program. The four, two day classes began in late April at Luck Stone and will finish up in mid-July. Maureen is always willing to help and actively seeks out educational programs we can bring to chapter members.

Andrea Niedhammer, Hospitality

Andrea manages the catering needs for our monthly meetings. She has done a wonderful job this year. Whether working together with the venue's in-house food service or selecting an outside caterer Andrea always works hard to give us the right food and right refreshments at the right price! Thank you, Andrea, – we appreciate the time and effort you spend managing this part of our monthly program.

Tim Hume, Golf Tournament

Tim has worked very hard each year to make the IFMA Richmond Annual Golf Tournament a success. And the 23rd tournament at Hermitage was no exception. Tim kept his cool when torrential rain forced us to postpone the tournament scheduled for September 19th. Lots of work – Times TWO!!! Tim never missed a beat and the October 24th tournament was a great success. Thanks to Tim, volunteers and our members IFMA Richmond raised close to \$10,000. The donation was split equally between the FoodBank and Hanover Habitat.

Barbe Shaffer, Chapter Administrator

Barbe serves the chapter as administrator. She helps us organize meetings, conducts registration, provides monthly member and meeting statistics, coordinates website updates and many other tasks as needed. Barbe is a great help to the board and chapter and I hope you will join me in thanking her for her service this year.

Thanks to your board we have had the opportunity to tour great facilities including my company offices (SERVPRO of Richmond, Chesterfield, Henrico & Tri-Cities), The Westwood Club, Deco At CNB, Chamber RVA, Stone Brewery, Hilton Downtown, Richmond International Raceway's Torque Club and most recently the Richmond SPCA. The chapter hosted two educational meetings at Luck Stone and offered our members the FMP Credential Program Courses.

I thank you for the honor of being your Chapter President and I have appreciated your support over the last year. I hope you will continue to be involved, active members in our Chapter. Jeff will be taking the helm now but I have great confidence in Jeff, the officers and chairs you elected to lead the chapter over the next twelve months.

Again, thank you for giving me the honor to be your Chapter President. It has been a wonderful experience.

CAREER OPPORTUNITIES

Director of Facilities Management (Manakin Sabot)

Hermitage Country Club, located 10 minutes west of Short Pump, is seeking a Full-Time Director of Facilities Management to join our management team. This position is mainly responsible for overseeing all buildings on our campus. The Director selects, trains and supervises the facility staff and manages outsourced contractors. 5 years' minimum Management experience required with a basic working knowledge of all trades. Must possess a basic knowledge of utilities such as propane, water & sewer, and electrical. Construction project management experience necessary. The Director of Facilities Management also engages with club security and safety measures designed to provide a safe workplace for our staff and a home away from home atmosphere for our members and their guests. Position also requires proficiency in Microsoft Office, Excell, and building automation systems. Candidate must demonstrate the ability to interact with members and coworkers in a friendly, enthusiastic and outgoing culture. We offer a competitive salary, bonus, and excellent benefits. A pre-employment drug test is required. EOE

Contact: Tammy Pryor, CHAE | Business Manager
1248 Hermitage Road
Manakin Sabot, VA 23103
(804) 708.8923 cell (804) 909.6944 fax (804) 708.8941
www.hermitagecountryclub.com

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over water in Colorado as well as the on-going animosity between Philadelphia and New York City (who years ago began taking their water out of the far away head waters of the Delaware River --- which doesn't flow anywhere near NYC; leaving Philly to take theirs out of the same river way downstream after it has passed by, and had treated sewage discharged into it from several good sized cities). Looks to me like Henrico has put one over on the jurisdictions further downstream, and will be sitting in control of the James' water for years to come.

Boathouse restaurant fans are eagerly awaiting the arrival of their 5th location, which will be the Boat-house at City Point, down on the Hopewell riverfront. Building was previously a restaurant called Navigator's Den, which is being converted as an Economic Development project and is expected to be open within the next month.

In closing, a surprise to me to learn that all is not well in the Auto Insurance sector. With the constant barrage of ads urging us to switch insurers and save at least 15%, I thought they all were making good profits. Now here comes State Farm (the country's largest auto insurer) shutting 11 of their regional offices and laying off about 4,200 workers after a \$7 billion annual underwriting loss last year on their auto policies. Allstate, Hartford, and Geico also complaining of much higher claims expenses which they attribute to increased crashes caused by distracted drivers and higher repair costs. Let's see where this leads to in the way of stricter legislation trying to reduce driver multi-tasking.



ENROLL TODAY

SAVE ENERGY & MONEY TOMORROW



Richmond, VA
BEGINS July 19th 2017

Building Operator Certification® (BOC) is the leading training and certification program for building engineers and maintenance personnel. Our graduates make their buildings more comfortable, efficient and environmentally friendly.

Created and validated by industry experts and practitioners, BOC is the **only credential program that is third-party verified to save energy**, and the only program to require the completion of hands-on projects for certification.

BOC Level I training: Students demonstrate knowledge of their own building by completing projects involving documentation of building equipment, systems and controls; benchmarking the building's performance using ENERGY STAR® Portfolio Manager™; updating occupancy profiles; reviewing HVAC systems and operation and mapping the facility's electrical distributions system.

Who should enroll? Those with two or more years of experience in building operation and maintenance who wish to broaden their knowledge of the total building system.

BOC graduates save an average of \$10,500 each year in energy expenses.



BOC LEVEL I COURSE SCHEDULE

BOC 1001 / Energy Efficient Operation of Building HVAC Systems	7/19-20/2017
BOC 1002 / Measuring and Benchmarking Energy Performance	8/3/2017
BOC 1003 / Efficient Lighting Fundamentals	8/17/2017
BOC 1004 / HVAC Controls Fundamentals	8/31/2017
BOC 1005 / Indoor Environmental Quality	9/14/2017
BOC 1006 / Common Opportunities for Low-Cost Operational Improvements	9/28/2017
BOC Elective (TBD)	10/12/2017
BOC Certification Examination	TBA

COURSE LOCATION

Luck Companies
Learning Center
515 Stone Mill Drive
Manakin, VA 23103

Hosted By:



Course Descriptions available online at www.theboc.info/course-descriptions/

All classes are held from 8:30am to 4:00pm.

Cost: \$1,695 (includes all 7 classes!) **Certification Exam Fee (separate):** \$285
\$300 off for 2nd registrant from same company! (\$1395)

REGISTRATION **Deadline: July 10, 2017**

To register: Visit <https://business.pct.edu/nssc/schedule.htm>

Find **BOC Level I Certification** → Information & Registration → Select Richmond, VA course → Add to my list → Register → Complete the form, including employer information.

Training Provider:
National Sustainable Structures Center



<https://business.pct.edu/nssc/>
570-327-4768 | nssc@pct.edu



IFMA Richmond Chapter
International Facility Management Association

**Richmond Chapter Monthly Meeting
Squirrel-a-rama
Tuesday, June 13, 2017**



Vs



Richmond Flying Squirrels vs. New Hampshire

- 5:00 - 6:15 pm: Registration. Food and beverages. Induction of 2017-2018 Officers. Located at the ORC Birthday Zone.
- Jeff Sechrest to throw out the first pitch.
- 6:15 pm: Head into the stadium to take our seats.
- 6:35 pm: Game Starts
- Bud Vye will be on the Flying Squirrels Radio Network to promote IFMA and our Richmond Chapter.

**Exclusively sponsored
by our Platinum Sponsors**



Where:

The Diamond
3001 N. Boulevard
Richmond, VA 23220

Parking: Parking Lots

Time:

5:00 pm: Networking/Social and Installation of Officers
6:35 pm: Game starts

RSVP by:

Thursday, June 8, 2017
Simply e-mail Barbe Shaffer at ifmarichva@gmail.com
or register on our website at www.ifmarichmond.org
and click on Sign-up Genius and pay by credit card or at the door

COST:

Members: \$15
Members w/certification: \$10
Member Spouse: \$15
Children: \$10
Non-Members: \$35
Fee includes food, beverages and admission to the game

Registrations are required. An additional \$5 will be charged at registration if you have not registered prior to the event. Credit card payments accepted at the door.

Be sure to include your guests name and company

No Shows will be billed



IFMA™ Richmond Chapter

International Facility Management Association

P.O. Box 808

Richmond, Virginia 23218



PLACE
STAMP
HERE

June Meeting

The Diamond

Tuesday, June 13, 2017

5:00 PM

www.ifmarichmond.org

