



# IFMA™ Richmond Chapter

a publication of the Richmond Chapter of the International Facility Management Association



February 18 Issue

## THE PRESIDENT'S MESSAGE...



I hope everyone had a great New Year and I know we are all working on our New Year's Resolutions!

Did you know that the New Year's resolution is most common in the Western Hemisphere? Can you think of what the most common resolution is?

Stay fit and healthy and lose weight are the top two, while saving money and spend more time with family and friends are close to the bottom of the list! Regardless of what resolution you committed to, the goal is to improve life in the coming year.

That being said and I am sure the folks that made it to last month's meeting at UNOS can verify.....WOW talk about improving someone's life and making it better, you can't ask for anything more than giving someone the gift of life. What they do is truly amazing and they do it 24/7- 365 days a year! I would encourage everyone to take the time and go visit their office and see what they do.

A special Thank You to Lisa Schaffner and Brian Dudley for being such great hosts and sharing their incredible journey.

Over the next few months we will be looking for new candidates to serve on the board, if you are or know someone that may be interested please reach out to one of us.

### MEETINGS

#### February 2018 Membership Meeting

**Date:** Tuesday, February 13, 2018

**Time:** 5:30 pm

**Place:** PUBLIX—Cross Ridge

**Program:** Tour

**Cost:** Members \$15 Member with Cert. \$10

Non-Members \$35

**RSVP:** By Thursday Feb 8, 2018

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#### Next Board Meeting:

**Date:** March 6, 2018

**Time:** 4:30 p.m.

**Place:** Magellan Health, 11013 W Broad  
5th Floor

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#### Next Membership Meeting:

**Date:** Tuesday, March 13, 2018

**Time:** 5:30 p.m.

**Visit our Local Chapter Web Site**

**[www.ifmarichmond.org](http://www.ifmarichmond.org)**

## **2017/18 OFFICERS**

### **President**

Jeff Sechrest  
[jsechrest@luckcompanies.com](mailto:jsechrest@luckcompanies.com)  
380-8999

### **Vice President**

Adam Larsen  
[ALarsen@security101.com](mailto:ALarsen@security101.com)  
489-0623

### **Secretary**

Steve Pancham  
[spancham@mbpcc.com](mailto:spancham@mbpcc.com)  
330-4875

### **Treasurer**

Justin White  
[justinwhite@bonitz.com](mailto:justinwhite@bonitz.com)  
339-2232

### **Immediate Past President**

Kathy Taylor  
[ktaylor@servproctn.com](mailto:ktaylor@servproctn.com)  
378-2323

## **CHAPTER ADMINISTRATOR**

Barbe Shaffer, CDT  
[ifmarichmondva@gmail.com](mailto:ifmarichmondva@gmail.com)  
651-6885

## **COMMITTEE CHAIRS**

### **Membership**

Steve Dahowski  
[stephen.dahowski@colemanallied.com](mailto:stephen.dahowski@colemanallied.com)

### **Programs**

Allen Hurt  
[randall.hurt@comfortsystemsusa.com](mailto:randall.hurt@comfortsystemsusa.com)

### **Sponsorship**

Brian Workman  
[BWorkman@MOIL.com](mailto:BWorkman@MOIL.com)

### **Social Media**

Brandon Berry  
[brandon.berry@colonialwebb.com](mailto:brandon.berry@colonialwebb.com)

### **Public Relations**

Lloyd J. (Bud) Vye, R-CFM  
[bdvye@comcast.net](mailto:bdvye@comcast.net)

### **Newsletter**

G. R. (Ranny) Robertson, R-CFM  
[grjr41@gmail.com](mailto:grjr41@gmail.com)

### **Hospitality**

Andrea Niedhammer  
[acniedhammer@magellanhealth.com](mailto:acniedhammer@magellanhealth.com)

### **Professional Development**

Maureen Roskoski, CFM, SFP  
[maureen.roskoski@feapc.com](mailto:maureen.roskoski@feapc.com)

### **Golf Tournament**

Tim Hume, CFM  
[twohumes@yahoo.com](mailto:twohumes@yahoo.com)

## **IFMA RICHMOND CHAPTER NEWS**

Is a publication of the Richmond Chapter of the International Facilities Management Association. This newsletter is designed to provide a channel of communication to members and prospective members.

IFMA, PO BOX 808, RICHMOND, VA 23218



## **AROUND THE CHAPTER**

*by Bud Vye, Retired CFM*

Sorry if you missed the excellent presentation by Lisa Schaffner at UNOS. Its hard to imagine anyone who could do a better job of PR & Marketing than she does for her agency. And it was great to have her with us for the second meeting in a row, as she had also been at our Holiday Party at Luck Stone. First time attendees at the UNOS meeting included John Cooke of BodyBilt , an office furniture firm, [Jcooke@BodyBilt.com](mailto:Jcooke@BodyBilt.com) & Keith Workman (Brian's brother, who has been with us on occasion previously) and who is with United Energy Products (UEP) who handle boilers, water heaters, pumps, & HVAC service. Keith can be reached at [keith@uepsales.com](mailto:keith@uepsales.com) & 804 256-2900.

Also pleasantly surprised to see Joanne Morgan at the meeting. A fairly regular attendee at meetings a number of years ago when she was a wall coverings rep, she's been missing in action for some time. Now she's changed course, and is a shipping consultant with a firm called InXpress. If you have any unusual or overseas shipping needs, check in with her at [joanne.norman@inxpress.com](mailto:joanne.norman@inxpress.com) or 804389-7151, as she may be able to save you some money. She's still living out in the country and doing quite a bit of horse back riding.

An item about another former regular from long ago caught my attention as Shari Perago is named director of interior design for Commonwealth Architects. She had been with Habitus, a firm she founded, for the last several years.

Also ran into former member Bob Thompson recently, and, in the time goes by category, was surprised to learn that it's been five years since he left Colonial Mechanical and started his Safety Consulting firm, which he reports is doing well.

Corinne Harvey's grandson, Chris Lykes, the pint sized freshman basketball whiz who is playing for Miami U., seems to be playing more and better with each passing game. Finally caught him on TV against Duke and thought they might have a win, but the Hurricanes went cold at the end and the Blue Devils overcame a big lead and won it. The boy had a good game, however, and we'll be seeing a lot of him in the future, as he is now scoring in double figures each game and has become one of the team's best outside shooters.

Mark Friedrich, who had been looking for a business to buy for some time, only to see a couple of deals fall through, surprises me by becoming the owner of the bike shop I have used for years, Pedal Power (the former Rowlett's) at Staples Mill & Broad St. Although not without plenty of competition, the shop has been around for almost a century, and has a good reputation and clientele (and I learned that Mark has a brother who has a bike shop in Asheville, NC so he should know what he is getting into.) Drop in and see Mark if you have any bicycling needs, and I can vouch for the fact that they have an excellent service dept., if you

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have a bike that needs a tune up or repairs.

There's always some news from the craft brewing sector, and this month it was the sneak peek at Hardywood's \$28 million West Creek facility. I would guess that they had it now to thank Gov. McAuliffe for all of his support of their industry before he left office, even though they aren't having a soft opening until February, followed by a Grand Opening festival in early April. They've really come a long way since we met there in January of '12, following which they led the effort to get the law changed to allow the sale of product for consumption on premises. Hard to recall that prior to that change, all they could do was give away samples, fill growlers, and sell brew to take home. What a difference has happened in those six years, with a long list of breweries springing up that owe their very existence to Hardywood's Eric McKay & Patrick Murtaugh's pioneering lobbying efforts.

Right around the bend on Ownby from Hardywood is Castleburg (one of those on that list) that has become a favorite of mine, since it is so much easier to park at than Hardywood. I keep waiting for it to get more popular and crowded, but so far it's still very accessible. Must be increasing in popularity at times when I'm not there however, since they've just taken the space next door and are removing the wall in the process of doubling the size of their taproom, so by the time you read this they will be in the expanded space. As with Hardywood, their brews are good, and they have won several prizes in the competitions during their almost two years of operation.

A much longer in progress expansion project has its first phase completed and in use with the expanded parking lot at the Staples Mill Amtrak station. The 115 additional spaces, bringing the current total up to 403, are much needed, as is the 2<sup>nd</sup> entrance off of Bremner up near the McDonalds (particularly for the passengers of a just arrived train, all of whom are trying to get out of the lot at the same time). The rest of the \$8.3 million project will be complete this summer, bringing the lot's capacity up to 587, and will include the resurfacing of the existing lot.

Another, much larger, expansion being announced is Dominion's plan to purchase South Carolina's SCANA in a \$7.43 Billion, all stock deal. This appears to be made possible by SCANA's huge financial losses from their ill-starred attempt to be the only utility in the nation to build a nuclear generating plant. Cost over runs and delays finally caused SCANA to pull the plug on the project, and make it possible for Dominion to acquire them at a bargain price.

Meanwhile the Squirrels, who long ago stopped sitting back to await the new stadium they have been promised for years, announce an ambitious program of improvements that includes new lights and sound system, expanded netting behind home plate, and new padding (with ads on it) on the outfield fences. You have to be impressed by what Parney & the Squirrels have done with the facility they inherited as they continue to operate one of the top minor league baseball operations in the country!

And those of you who regularly get down to Hampton Roads have noticed that the Express Lanes on 8.4 miles of I-64 in the Norfolk area began being reversible during rush hours, and requiring an EZPass toll (fluctuating with demand), on January 10. Outside of the rush hour periods, the lanes will remain free and open to all motorists.

In closing, I'll note that Lisa Freiman has stepped down as director of Virginia Commonwealth

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## JANUARY MEETING REPORT

by Bud Vye, Retired CFM

A brisk, cold night on the 9<sup>th</sup> as we turned from Jackson St. onto North Fourth and found a parking spot outside the United Network for Organ Sharing (UNOS) building. Once again, Barbe's strategically placed IFMA signs were helpful in providing assurance that we were in the right location. Shortly, our group was visible through a window as they were socializing, and a little further along we saw the door where we were able to come in out of the cold, check in with Barbe & Andrea, and join the assemblage.



Once again, a very nice table of hors d'oeuvres provided by Groovin' Gourmets was front and center, with liquid refreshments available over in the front corner. Tables large and small available to set your plate down on, while we socialized throughout the very pleasantly decorated waiting area, featuring rotating displays of art on two prominent partitions. After a lengthy and very enjoyable period of networking, President Jeff directed all to assemble in a room just across from the waiting area and the 37 in attendance promptly did so. Welcoming all, Jeff called upon Programs Chair Allen Hurt who thanked Lisa Schaffner and Brian Dudley, the Facilities & Security Director, of UNOS for having us and presented them with one of the Chapter's Thank You gifts, which currently are the insulated beverage containers with IFMA's logo on them.

After announcing that next month we would be meeting at the Cross Ridge Publix market on Staples Mill Rd. in Glen Allen, followed by the March meeting at Willow Oaks Country Club, Allen turned the meeting over to Lisa Schaffner, who many of us recognize from her days as a News Anchor on local TV, but who has been the Public Relations & Marketing Director for UNOS for several years now. Since I had never been certain of the proper pronunciation of UNOS, I was happy to hear her settle that question for me right away, as she pronounced it “you nos” early in her presentation. She went on to spell out the non-profit agency's mission which is to act as the national clearing house to match up organs as they become available through the death of volunteer donors with persons in need who have been on the national waiting list for hearts, lungs, liver, kidney, intestines and pancreas. Somewhat different is the agency's involvement with liver & kidney donations which can also be done by live donors following UNOS policies for testing and matching, since the donor of a portion of their liver can have their remaining portion regenerate itself, while the donor of a kidney can function quite normally with their one remaining kidney.



Since the “shelf life” of a donated organ is only a few hours if the transplant is to be successful, time is REALLY of the essence when a donor abruptly dies, often from a vehicle or other type of accident, or gun shot. The death virtually must take place in a hospital, where the organ can be promptly and properly “procured”, while the on duty UNOS staff (on a 24/7 basis, as they work three 12 hour days per week) goes into action in this building to determine who is next on the list for that type of organ (matching up a number of variables) and how the organ can be gotten to the recipient medical facility in a timely fashion. Since time is such a factor, proximity and availability of transportation is a key variable considered, so that most transplants take place within the same geographic region. This process apparently plays out a number of times every day, as the registry of donors (more than 10,000 became deceased donors last year), and the waiting lists of potential recipients (115,382 at last count) have become quite extensive, with the result that an average of 92 lifesaving transplants are performed nationwide every day, with more than 34,800 performed in 2017.

After a thorough and fascinating presentation followed by a question & answer session, Lisa broke the

*(Continued on page 10)*



**IFMA**<sup>TM</sup> Richmond  
Chapter  
International Facility Management Association

## 2018 PREPAID MEETING INVOICE

**CERTIFIED PROFESSIONAL MEMBER: \$110**  
**PROFESSIONAL OR ASSOCIATE MEMBER: \$165**

NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

PHONE NUMBER \_\_\_\_\_

E-MAIL ADDRESS \_\_\_\_\_

Payment Options:

**Remittance by Check:**

IFMA RICHMOND CHAPTER  
ATTN: Barbe Shaffer, IFMA Chapter Administrator  
P.O. Box 808  
Richmond, VA 23218

**Signup Genius:** Go to [www.ifmarichmond.org](http://www.ifmarichmond.org)  
Click on the Signup Genius Button  
Select 2018 Pre-Paid Membership Meetings  
and follow directions

**PREPAID DUES ARE NON-TRANSFERABLE**



December 14, 2017

International Facility Management Association (IFMA)  
Richmond Chapter - P.O. Box 808  
PO Box 808  
Richmond, VA 23218

Dear International Facility Management Association (IFMA),

"Alone we can do so little, together we can do so much," said Helen Keller. On behalf of all the families we serve, thank you for thinking of them.

Your gift of \$5,000.00, received on Thursday, December 14, 2017, builds so much more than homes—you are helping a hardworking and deserving Hanover family to build better lives, for themselves and their children.

Hanover Habitat for Humanity offers a "hand up" not a "hand out" to our homeowners. Affordable and responsible homeownership builds brighter futures, stronger families and a stronger Hanover community. We would not be able to build these homes, or provide these opportunities, without people like you who believe in our mission.

I cordially invite you to stop by our office, attend our next groundbreaking or home dedication, or arrange a tour or volunteer opportunity at our current worksite to see first-hand the difference you have made.

Again, thank you for your thoughtful investment in our mission!

In faith and partnership,

A handwritten signature in blue ink that reads "Linda Tiller".

Linda Tiller  
Executive Director

Hanover Habitat for Humanity is a 501(c)(3) tax-exempt organization.  
This letter is documentation of a charitable contribution. In compliance with federal law, we acknowledge that no goods or services have been provided in consideration for this contribution.

9161 Atlee Road, Suite B Mechanicsville, VA 23116 hanoverhfh.org  
phone: 804-569-6108 fax: 804-569-6317 restore: 804-569-6226

*Building strength, stability and self-reliance through shelter.*

1415 Rhoadmiller Street  
Richmond, VA 23220  
p. 804.521.2500  
f. 804.521.2501  
www.feedmore.org



December 20, 2017

Ms. Kathy Taylor  
International Facility Management Assoc. - Richmond Chapter  
PO Box 808  
Richmond, VA 23218-0808

Dear Ms. Taylor,

International Facility Management Association - Richmond Chapter's generous gift of \$5,000, received on 12/13/2017, will help FeedMore provide 20,000 meals to food insecure families throughout Central Virginia! On behalf of all of us here at FeedMore and our thousands of clients, thank you very much for your continued support.

For the majority of our clients, food insecurity is caused by a sudden and temporary crisis that can be difficult to recover from without help from the community. Our clients have to make decisions between paying rent and buying groceries, between purchasing school supplies and giving their children a healthy dinner, between buying vital prescription medications and a nutritious diet. Whether they are experiencing a medical emergency, have been laid off from a job, or had their car break down, these families are able get back on their feet much quicker through your generosity.

FeedMore's comprehensive hunger relief programs are targeted towards feeding children, families and seniors in the Central Virginia region. FeedMore's Distribution Center supplies more than 300 partner agencies with groceries ranging from shelf-stable canned goods to fresh produce and meats. Homebound and disabled seniors receive freshly prepared meals from volunteer delivery drivers through FeedMore's Meals on Wheels program, while those that are able to cook receive a box full of nutritious food. Children that receive free and reduced meals at school are provided with BackPacks filled with six meals plus snacks to help them make it back to school on Monday ready to learn. FeedMore's Kids Cafe and Summer Feeding Programs offer children healthy meals at afterschool and summer programs.

These vital programs would not be possible without your dedicated support of FeedMore's mission. Once again, thank you very much for thinking of our clients. Together, we are nourishing the community and empowering lives.

Gratefully yours,

A handwritten signature in blue ink that reads "Mary Samsell".

Mary A. Samsell  
Director of Corporate and Foundation Relations

*Thank you so much for this gift which will help families in crises. Please share our gratitude with everyone involved!*

FeedMore, Inc., doing business as the Central Virginia Food Bank, Meals on Wheels Serving Central Virginia and the Community Kitchen, is recognized by the Internal Revenue Service as a nonprofit 501(c)(3) organization. In the spirit of giving, you received no goods or services for your gift. Please retain this letter for your tax records as acknowledgement of your gifts and of our sincere appreciation.



*Working together to feed more*

FeedMore is Central Virginia's core hunger-relief organization made up of the Central Virginia Food Bank, Meals on Wheels and the Community Kitchen.

# IFMA Vendor Database

## Looking for help on a particular problem or issue?

One of our member vendors may have just the solution you're looking for. Be sure to check them out and use their services if applicable.

Go to [www.IFMARichmond.org](http://www.IFMARichmond.org), Community, Vendor Database and click on the link supplied.

*(Continued from page 3)*

University's Institute for Contemporary Art, effective immediately. She will continue as a tenured faculty member of the VCU School of Arts. She's being replaced on an interim basis by recently retired VCU School of the Arts Dean Joe Seipel, while they look for a permanent replacement. Like The Pulse, the ICA seems to be a project beset by a never ending list of delays, and it's now gone to the top of my "Hope I live long enough to see it completed" list even though its currently scheduled to open in April, which is not that far off.

\*\*\*\*\*

**Are you under 30?**

**Or have you recently earned a bachelor's degree or MBA?**

**You may qualify for a reduced IFMA membership fee!**

Young Professional membership is open to new IFMA members that are under the age of 30 and new or current IFMA members that graduated from an accredited university or college within the last 12 months at the time of application or membership reclassification/renewal.

When you renew your membership, please make sure that you select Young Professional membership. Verification of age and/or graduation may be required. Young Professional Membership is limited to two years.

## MEMBERSHIP CORNER

Steve Dahowski, Membership Committee Chair

### Welcome to our newest members!

Reggie Smith  
General Dynamics  
reggie.smith@gd-ms.com

On behalf of the Chapter Board, "Thank You" to the following for renewing/rejoining this month\*

Todd Cosgrove  
Piedmont Facilities Management  
tcosgrove@pfmva.com

Donald Moore  
Pietech Inc.  
dmoore@pietech.com

Sam Jennings  
Construction & Facilities Management Services  
rsamjen@gmail.com

Karen Noel  
Wells Fargo  
karen.c.noel@wellsfargo.com

Adam Larsen  
Security 101  
alarsen@security101.com

Jeff Sechrest  
Luck Stone  
jsechrest@luckcompanies.com

\*New and renewing members listed since previous publication. Current as of the time of writing.

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## Bring a Prospective Member to a Meeting

**Remember — The Board has an established policy for anyone who would like to bring a prospective member to a meeting. If you let the Membership Committee place the RSVP for the prospective member, there will not be a guest fee charged for that attendee.**

**Again, the RSVP must be placed by the Membership Chair,**

**Steve Dahowski [stephen.dahowski@colemanallied.com](mailto:stephen.dahowski@colemanallied.com)**

**Guests are always welcome but member prospects will help us grow.**





**IFMA™ Richmond Chapter**  
International Facility Management Association

**Richmond Chapter Monthly Meeting**  
**Tuesday, February 13, 2018**  
**PUBLIX – 10250 Staples Mill Road, Glen Allen, VA 23060**  
**Parking: Parking Lot**



**IFMA Members and Guests! Please join us in February for a meeting at Publix!** Publix Super Markets is the largest and fastest-growing employee-owned supermarket chain in the United States. They are successful because they are committed to making shopping a pleasure at their stores while striving to be the premier quality food retailer in the world. We will enjoy hearing from the store manager about what makes them different in the world of grocery chains.

**TIME:** 5:30 pm: Networking/Social Hour  
6:30 pm: Speaker

**RSVP by:** Thursday, February 8, 2018



Simply e-mail Barbe Shaffer at [ifmarichva@gmail.com](mailto:ifmarichva@gmail.com) or register on our website at [www.ifmarichmond.org](http://www.ifmarichmond.org) and click on Sign-up Genius and pay by credit card or at the door

**COST:**  
Members: \$15  
Members w/certification: \$10  
Non-Members: \$35

Registrations are required. An additional \$5 will be charged at registration if you have not registered prior to the event. Credit card payments are accepted at the door. No Shows will be billed.

**PLATINUM**



**GOLD**



**SILVER**



thyssenkrupp



**IFMA™ Richmond  
Chapter**

International Facility Management Association

P.O. Box 808

Richmond, Virginia 23218



PLACE  
STAMP  
HERE

# February Meeting

**PUBLIX—Cross Ridge**

10250 Staples Mill Road

**Tuesday February 13, 2018**

**[www.ifmarichmond.org](http://www.ifmarichmond.org)**