THE PRESIDENT'S MESSAGE...

Happy New Year!

I want to thank everyone for a great 2017 and I look forward to another great year working with our board and members.

We had a great time at our Holiday party. A special thanks to Michael and Grovin’ Gourmets for the great food and beverages and to Connie and Buckingham Greenery for the beautiful flower arrangements. To all of our sponsors in 2017, a big thanks to you as well.

I’m pleased that we were able to present checks to two great organizations, Hanover Habitat for Humanity and Feedmore. We also collected at the holiday party 122 LBS of mixed canned and dry foods that we were able to donate.

As we all start our New Year and our New Year resolutions, I would like to ask everyone what suggestions you may have that you would like to see the chapter do this year. Please feel free to reach out to any one on the board with your suggestions.

To All of Our Members

from Your Entire Board of Directors

Visit our Local Chapter Web Site

www.ifmarichmond.org

MEETINGS

January 2018 Membership Meeting
Date: Tuesday, January 9, 2018
Time: 5:30 pm
Place: United Network for Organ Sharing
Program: Tour
Cost: Members $15 Member with Cert. $10
Non-Members $35
RSVP: By Thursday Jan 4, 2018

Next Board Meeting:
Date: February 6, 2018
Time: 4:30 p.m.
Place: Magellan Health, 11013 W Broad 5th Floor

Next Membership Meeting:
Date: Tuesday, February 13, 2018
Time: 5:30 p.m.
AROUND THE CHAPTER
by Bud Vye, Retired CFM

Some interesting traveling going on in the Chapter, as Treasurer Justin White returns from a trip to Alaska where a buddy of his stationed at Elmendorf Air Force Base (near Anchorage) showed him around while Golf Tournament Chair Tim Hume enjoys his newly acquired retirement by visiting Kauai (now there’s a tropical paradise to visit) before returning to the continent to visit a sister in Oregon on his way home.

Lots of news recently about places where the Chapter has met, starting with Stone Brewing, the site of our November meeting last year. As we had seen prior to the brewery opening, four additional 1,000 gallon brewing and fermentation tanks arrived from Germany via barges up the James River and were installed in early December, boosting Stone’s capacity to the 250 barrel level, which enables them to produce about 100,000 barrels (3 million gallons) a year. Additionally, their canning line, which we were told was coming when we were there last year, has now been installed so we will start seeing some of their flavors in cans at the supermarket shortly. Also, they report that plans for their long awaited Bistro & Gardens in the nearby Intermediate Terminal Building are moving ahead (with Baskervill doing the planning) but opening still looks to be a little over a year away. Lots of interest in this project, which is sure to be a super popular attraction and highlight of that area’s riverfront development.

Also in the Craft Brewing sector, Center of the Universe (where we met in Nov. of ’13) mentioned by the Governor-elect as brewing a special batch for his inauguration that will be called InaugurALE, while Lickinghole Creek (where we met in July) has their Shockoe Bottom location up and running at 1717 E. Franklin (around the corner from where the Farmers Market site is being turned into a plaza). They’ve called it Lickinghole Goodwater, tying into a charitable venture they have gotten involved in to provide clean water to Nine Mile, Jamaica which was Bob Marley’s home town. Co-owner Lisa Pumphrey has gotten Marley’s half brother Richard Booker involved as a consultant so I’ll have to check it out and see how far she is carrying this reggae theme in the new pub.

And, getting lots of ink is Hardywood’s West Creek project, which looks to be quite nice, using a lot of local wood in its rustic looking appearance as it gets ready for a soft opening early in the New Year. Its coming up on six years now since we met there in Jan. of ’12, when I don’t think we foresaw what a big trend they were starting. If it hadn’t been for them getting the law changed the next year so breweries could sell beer for consumption on site, without having 50% of their revenues in food, I wonder how many of these craft breweries we would have now, just giving samples and filling growlers?

A couple of places where we’ve met getting some adverse publicity, as McKesson (Nov. of ‘15) is featured on 60 Minutes as being the nation’s #1 corporate contributor to the Opioid Epidemic. According to the DEA (Continued on page 3)
officials being interviewed, they turned a blind eye to huge orders of Oxycontin and other opioids they were shipping to small, remote “pill mill” pharmacies who would appear to have no need for such large quantities and which they should have been reporting. Large contributions to key legislators seemed to result in Justice Dept. lawyers being told to “go easy” on enforcement, so we’ll see where this story goes with the 60 Minutes spotlight now shining on McKesson, who I hadn’t realized is the largest pharmaceutical distributor in the world.

Also getting some unfavorable coverage was the Martin Agency (site of one of the most heavily attended meetings in Chapter history back in May of ’97, when the late Dr. Wally Johnston gave us all little rubber frogs, and spoke on Leadership, and how not to keep changing directions like a frog). The agency is currently taking heat for running a “Boys Club” operation with sexual harassment being common. Their Creative Officer is gone, and a new female CEO in place, as the New York outfit who acquired them is responding to complaints from female staff who claimed that they couldn’t be heard down here. One positive item was announced by the agency, as they landed the Virginia Tourism account, a big win for them after several losses in a row, as the wheel comes all the way back around to where it started for the “Virginia is for Lovers” slogan.

Another bit of news involving WVS, the D.C. based developers who briefed us in the unfinished Boat House restaurant back in July of ’09 as their Rocketts Landing project was just getting up to speed. Now they are getting involved in a project out in Innsbrook which will build two five story apartment buildings and a three level parking deck around an existing office building at 4235 Innslake Drive. On top of that, they are squeezing a new office building near the river into the Rocketts Landing footprint and designating some first floor space for office or retail in their latest apartment building, as the ever expanding project continues to resemble a small city.

Hadn’t realized that the project to replace the Pleasant’s Hardware building with a Whole Foods market was just part of a much larger 200,000 sq. ft. Sauer Center project that will eventually involve two apartment buildings with rooftop pools, a six level parking deck, and several office buildings. The overall parcel ranges from Hermitage Rd. to the DMV building on the west, up to the Fire Station on the north, and includes the Putney Building (which many of us knew as the old Va. Dept. of Taxation) on Broad St. If you don’t check in on that area from time to time, you’ll come back in a couple of years and not recognize it.

Not a place we ever met at, but one with a number of people many of us know, as Morton G. Thalhimer (MGT) is winding down its Construction group as a lawsuit is filed between some longer-term, well known associates. Heavy Federal charges, as some are claiming that others of their top execs have “wrongfully depleted the value of their employee stock plan by millions of dollars to cover up accounting schemes at MGT.” Even with the way the attorneys magnify the seriousness of their charges, this does sound serious. I don’t think I’m the only one in the Chapter who knows some of these guys and I hope they can get it settled without anyone going to jail.

Another item bringing back memories of a couple of meetings was the news of the death of Macon Brock at the age of 75. Founder of the Dollar Tree retail chain, he and his wife were major philanthropists, contributing significantly to Randolph-Macon (his alma mater), Longwood (hers), Eastern Va. Medical School, the Chesapeake Bay Foundation, and others, primarily in the Hampton Roads area. His death reminded me of his major contributions to Randolph-Macon, where we toured the Brock Center (the recreational facility) in March of ’98, and then another building named for the Brocks (which I would liken to what we called the Student Union at the college I attended) in August of ’14. As with the Robins family around here, the Brocks left a huge footprint.
A brisk, windy evening on the 12th with a cold front approaching that brought some brief rain with it while we were in the building having our Holiday Social at Luck Stone’s headquarters. Down the steps to the lower level and into the building where I checked in with Barbe & Andrea, picked up my beverage and door prize tickets and joined the assemblage of 58, looking down through the intimately lit area where the group was socializing while the Big Gavel trio was providing the music down at the brightly lit far end of the room.

A nice assortment of hors d’oeuvres provided by Mike Calkins’ Groovin’ Gourmets was displayed on a long table in the center of the room with the refreshments bar set up off to the side where a holiday themed Noel Punch concoction was being featured and made up for those adventurous enough to give one a try. (I was, and it was quite tasty, in addition to looking very seasonal.) Finding space at a table to stand by and set down my plate and drink, I noted that Ranny Robertson had his ankle all wrapped up and learned that he had been walking from his home to pick up his car which was being serviced not far away on Mountain Rd. (as is typical throughout Henrico, no sidewalks or road shoulders) when he was brushed off the road into the ditch by an apparently distractedly driven mail vehicle. Fortunately, no serious injuries were sustained, but Ranny was slightly scuffed up.

Next caught up with Corinne Harvey to see how her grandson Chris Lykes, the freshman basketball player, was doing down at Miami U. From the team’s website, looks like he’s doing very well, scoring 7 points a game and being the 2nd leading 3 point goal shooter (with a very good 42% average) on the team. Although he’s been playing an average of 16 minutes per game, he’s complained to his grandmom that he’s not getting enough time on the court. I told her that with the team undefeated at 9-0, it looks like he’s doing very well for a freshman, and we’ll have to keep an eye out for him, as from the early returns he may turn out to be an outstanding player, in which event he’ll get more playing time.

Also talked to Past Chapter President Sam Jennings and spouse Connie Blackwood who I hadn’t seen for awhile. Sam’s the project mgr. for the expansion at the VCU Engineering school (which he reports is going well), while Connie is still selling some ads. After an extended social period, President Jeff Sechestre stopped the music and got everyone’s attention, greeting the group and welcoming us to Luck Stone. Keeping the business very brief, he did call on Programs Chair Allen Hurt who reported that we had an excellent first quarter of the New Year on tap, with visits to UNOS in January; Publix (at the Cross Ridge location) in February; and the Willow Oaks Country Club in March.

Next, Barbe Shaffer came up lugging a pair of oversized checks to join President Jeff & Golf Tournament Chair Tim Hume in the presentations to our charitable partners who were the beneficiaries of our golf tournament. The first presentation went to Kathy Erhardt of the Food Bank, who then gratefully accepted and told us how much the $5,000 contribution means to the mission of the agency, and how many meals that amount can be responsible for. Following her, Linda Tiller of Hanover Habitat for Humanity came forward to similarly accept our contribution. She thanked us for the Chapter’s long term support of her agency, which now has been able to help 73 families achieve their dream of home ownership in Hanover.

(Continued on page 8)
2018 PREPAID MEETING INVOICE

CERTIFIED PROFESSIONAL MEMBER: $110
PROFESSIONAL OR ASSOCIATE MEMBER: $165

NAME

ADDRESS

PHONE NUMBER

E-MAIL ADDRESS

Payment Options:

Remittance by Check:
IFMA RICHMOND CHAPTER
ATTN: Barbe Shaffer, IFMA Chapter Administrator
P.O. Box 808
Richmond, VA 23218

Signup Genius: Go to www.ifmarichmond.org
Click on the SignUp Genius Button
Select 2018 Pre-Paid Membership Meetings
and follow directions

PREPAID DUES ARE NON-TRANSFERABLE
with their philanthropy, and will be missed.

Speaking of philanthropy, the Hokies announce that an anonymous alumni couple have donated $15.2 million to the athletic department which will complete the $16.5 million funding to provide a dining room for all the athletes in Tech’s 22 varsity sports. The biggest contribution in the school’s history, the Athletic Dept. seems to be stretching a few points in order to justify the need for the project, stressing the need to improve the nutrition of the athletes. I’m unimpressed and think I could give the couple some suggestions for much better use of their philanthropy than a project like this.

If you get to the Staples Mill AmTrak station with any frequency, you will be happy to see a portion of the expanded parking lot in operation very shortly, as the long in process project is finally getting finished, which will be a huge improvement. Now, if they can expand and spruce up the station building, we’ll have a decent transportation facility there.

Another expansion in the works for a while, as the Community Idea Stations (our public TV & radio outlets) takes the money they got from the sale of air wave space they had held to purchase two additional FM radio stations, WWLB (93.1) & WBBT (107.3). Not sure exactly what the plan is regarding programming all three stations, but it sounds like the existing WCVE (88.9) will carry all the public News & Talk shows, while the other two will be devoted exclusively to classical & jazz musical programming. As 88.9 is about the only station I listen to, I’m looking forward to having the expanded variety in their offerings.

Don't see the Facility Manager's job at Collegiate School listed on IFMA's JOBnet again this month, but there are 11 new FM jobs listed, for those who may be interested.

And, if you haven't caught it yet, the run of Mary Poppins has been extended at the November Theater. Theater Rep has done their usual outstanding job with the play and I highly recommend it to you!
**MEMBERSHIP CORNER**

*Steve Dahowski, Membership Committee Chair*

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**Welcome to our newest members!**

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<th>Michael Gray</th>
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<td><a href="mailto:jhooper28@icloud.com">jhooper28@icloud.com</a></td>
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**On behalf of the Chapter Board, “Thank You” to the following for renewing/rejoining this month**

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**Words of Wisdom**

I can’t believe I forgot to go to the gym today.

That’s seven years in a row now.
Business concluded, up came Barbe Shaffer to join President Jeff for the drawing of the door prizes, but first a surprise as it was announced that today was Karen Frebert’s birthday, so she was called up, presented a cupcake with a candle on top, and serenaded with “Happy Birthday” by the entire group. Earlier, she had reported to me that she had been very busy at Hourigan, as the new Dominion building project had really been moving along, projecting that next year at this time she expected to be moving people in to it.

Moving right into the Door Prizes, many of which were for gift cards for area restaurants, you had to be paying close attention as Barbe & Jeff moved right along in calling the numbers. Surprisingly, several numbers did not have anyone respond to them, which resulted in calls from the crowd to “Call the next number. You have to be present to win!” As we wondered whether the holder of the number was in the rest room, had left early, or was just not paying attention. In any case, all of the gift cards eventually found their way to winners, as did the pretty centerpieces on each table, which had been provided by Past President Connie Hom and her Buckingham Greenery, as they had done for a number of Holiday Parties in the past.

After the last prize number was called, most promptly departed into the cold wind with the brief rain squall having ended, leaving the rest of us to gradually head out and up the wet steps to the level where our cars were parked. Thanks to Jeff Sechrest, Jeremy Harvey, and their Luck Stone management for once again hosting us at a beautiful venue; to Connie Hom and Buckingham Greenery for providing the lovely centerpieces; to Mike Calkins & Groovin’ Gourmets for a nice job with the refreshments; to Big Gavel for providing the music; to Allen Hurt and his Program committee for putting it all together and coming up with another very nice Holiday Party.

Merry Christmas to all, and to all a Good Night! (and a Happy & Healthy 2018)
Richmond Chapter Monthly Meeting
Tuesday, January 9, 2018
UNOS – 700 N. 4th Street, Richmond, VA 23219

IFMA Members and Guests! Please join us in January for a tour of UNOS! United Network for Organ Sharing (UNOS) is a national non-profit based in downtown Richmond that runs the nation’s transplant system, matching lifesaving organs from deceased donors to patients on the national waiting list. These matches happen 24 hours a day, 7 days a week resulting in 92 lifesaving organ transplants each day across the country.

Parking: on both sides of Jackson Street between 4th and 5th Streets—— across the street from UNOS.
- In the paved UNOS Visitor Parking Lot in front of the UNOS building. There are approximately 15 spaces. A UNOS team Member will be in the lot to assist you.
- In the gravel lot at 4th & Jackson Streets across from UNOS. This lot is run by Standard Parking, UNOS has worked with Standard Parking to take care of the fee for this event.
- For anyone with large utility vehicles, there is limited parking available on 4th Street..... 15 feet beyond the UNOS parking garage on the left side in the white horizontal markings. Please email Brian Dudley at Brian.Dudley@unos.org if you require this type of parking so UNOS Security will be notified.

TIME: 5:30 pm: Networking/Social Hour
6:30 pm: Tour

RSVP by: Thursday, January 4, 2018

Simply e-mail Barbe Shaffer at ifmarichva@gmail.com or register on our website at www.ifmarichmond.org and click on Sign-up Genius and pay by credit card or at the door

COST:
- Members: $15
- Members w/certification: $10
- Non-Members: $35

Registrations are required. An additional $5 will be charged at registration if you have not registered prior to the event. Credit card payments are accepted at the door. No Shows will be billed.
January Meeting

United Network for Organ Sharing

700 North 4th Street

Tuesday January 9, 2018

www.ifmarichmond.org