THE PRESIDENT’S MESSAGE...

We have recently seen an unfortunate number of active shooter events occur in schools, businesses, churches, and other facilities. No doubt most of you consider regularly how to prepare your facility and staff members for such an event. There have been several companies with well-meaning intentions that have developed devices to block doors from being opened, otherwise known as “door barricade devices”. These devices are usually not in compliance with building and life safety codes, and can often present more danger than protection. When a door barricade device is engaged, nobody can enter the room, even if they have a key. This can pose great risk to facilitate unintended consequences when incidents of bullying, harassment, or physical violence take place. The question to consider is this: “Would a conventional lockset meet this need to secure the door while providing free egress?” The answer for most major lock manufacturers is YES. Read the article linked below for further discussion on this topic:

https://idighardware.com/2015/03/barricade-device-think-twice/

We had a great meeting in April at Trolley House/Groovin Gourmets new office space! It was a very good turn out and we appreciated Michael Calkins and his team providing wonderful food as always and a cool tour!

For our May meeting we will be at the Virginia War Memorial to tour their newly renovated facility. The event is scheduled for Tuesday 5/14 at 5:30pm. If you know of any facility professionals that might be interested in IFMA, please invite them out! Also, please be sure to take advantage of the Prepaid option for the monthly meetings in 2019. Certified Professional Members pay $125 for all 2019 meetings, and Noncertified Professional and Associate Members pay $200 for all 2019 meetings. There are also annual and monthly sponsorships available so contact Brian Workman if you’re interested. Check out the website for further details!

Adam

Visit our Local Chapter Web Site
www.ifmarichmond.org
AROUND THE CHAPTER
by Bud Vye, Retired CFM

Having gotten into serious financial trouble caused by some big cost over-runs as they were trying to build the country's first nuclear power station in more than 50 years, South Carolina's statewide electric utility, SCANA, is finally permitted by the regulators to merge with Dominion. This combination results in a big redundancy of staff at both headquarters, so Dominion is offering early retirement to about 7,000 employees in duplicate positions who are at least 55 years of age, and have at least three years of service with the company. Since Jim Mallon far exceeds these requirements, he has accepted the offer and will be retiring on May 1 along with all the others in the group who will be joining him. Hadn't heard yet whether any of our other members from Dominion will be joining him.

Also heard from Hourigan's Karen Frebert at the April meeting that the downtown Dominion high rise building she has been working on has fallen behind schedule resulting in some heat being put on all members of the construction team. Shouldn't be too much longer, however, before we get a look inside the new building.

Happy to see that Ferguson's Cameron Bridges made it up I-64 from Newport News to attend the meeting and report that their new 8 floor corporate headquarters is up out of the ground and beginning to take shape.

Thought we might also see PRA's Bob Borchers make the trip down from Charlottesville for the meeting and give us a report on how everyone up there is on Cloud 9 after the Hoo's remarkable trip all the way through the NCAA men's basketball tournament. Every now and then we seem to see a team that is destined to get some divine help and go all the way to a championship, with a few breaks going their way at opportune times. In my old age, I can vaguely remember the 1960 Eagles, the '83 Sixers, and the 1985 Villanova Wildcats having seasons like that.

Enjoyed meeting new member Tara Reynolds at the meeting at Trolley House, and to learn that she was joining Allen Hurt and me as Circuit City alumni in the chapter, as she had worked at the Distribution Center up north of Ashland back in the '90's.

Looks like the Squirrels are getting ever so closer to a new stadium, as VCU officially mentions the new baseball facility in their Capital program for the first time, with everyone knowing that the Squirrels will be their tenant when that does come to pass. With that as a possibility, the Squirrels insist that their nice, new scoreboard can be moved there when the time comes.
On behalf of the Chapter Board, “Thank You” to the following for renewing/rejoining this month*

Todd Branch  
Street & Branch Inc  
todd@streetandbranch.com

Chip Goines  
ARC Technology Solutions  
Chip.goines@e-arc.com

Pete Mahan  
Crest Foodservice Equipment  
pete@cresteq.com

Bill Manson  
DMA Floors Inc.  
bmanson@dmapools.com

Brandon Mosby  
J+J Flooring Group  
brandon.mosby@jjflooringgroup.com

Stacey Brooks  
Magellan Health  
srbrooks48@gmail.com

Lisa Hall  
ABM Industries  
liasa.hall@abm.com

Nick Maiolo  
YMCA of Greater Richmond  
maiolon@ymcarichmond.org

Darlene Martin  
Altria Client Services  
darlene.w.martin@altria.com

Terry Myatt  
CBRE  
terry.myatt@cbre.com

*New and renewing members listed since previous publication. Current as of the time of writing.

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IFMA Richmond Board Members – July 1, 2019 through June 30, 2020  
To be voted on at our May Membership Meeting

President – Blake Bishop  
Vice President – Andrew Baker  
Secretary  – Michael Calkins  
Treasurer  – Rob White  
Past President  – Adam Larsen  
Membership  – Chris Worley and Allen Hurt  
Programs  – Ashley Hawks  
Hospitality  – Stacey Brooks  
Public Relations  – Bud Vye  
Newsletter  – Ranny Robertson  
Social Media - Steve Weeks  
Professional Development – Maureen Roskoski  
Sponsorship – Brian Workman  
Golf Tournament – Tim Hume
When I saw the meeting at Trolley House/Groovin' Gourmets listed for 8501 Sanford Drive, I didn't have a clue as to where that was, but it did seem vaguely familiar. Then, in looking at the map, I thought OMG, that's only about a mile from my house, right along the RR tracks near the Hermitage Rd. crossing. Sure enough, it's where siding distributor Ted Lansing used to be and there is the trusty IFMA yard sign, this time placed by Stacey Brooks, since Barbe was taking a meeting off with Stacey covering for her. Spotting Past President Chip Buehler in the parking lot, we came up the ramp to the loading dock together and entered an open door where we checked in with Stacey and Rob White, who issued us a pair of drink tickets and sent us on our way, with Chip noting that his Integrity Landscaping firm was sponsoring tonight's meeting.

Down the warehouse a little bit to a right turn and we see a nicely set up, long and narrow networking area, with a professional DJ by the name of Tony Hawkes (whose day job is as a coffee route driver for Trolley House) providing the music. A station with crab cakes being cooked on the left, macaroni & cheese being featured at a table on the right, and a nice assortment of liquid refreshments being offered at a counter further back on the left.

Stopping to pick up a couple of the crab cakes, a nice portion of mac & cheese and a glass of wine before embarking on a very pleasant round of visiting, the remainder of the Social Hour passed very quickly, and before I knew it, President Adam was assembling the troops in the rear to call the meeting to order. Getting right to the first order of business, he announced and recognized our slate of officers (listed on page 3) for the new fiscal year which begins with them being sworn in at the June meeting, after they are elected at the May meeting. Then he recognized the new members, and first time attendees, who included Tara Reynolds of Veteran LED and Trish Bradley of Richmond Security, who told us a little about their firms, as did Past President (2006-'07) Chip Buehler about Integrity Landscaping and David Feuer about our other sponsor, Tolley Electric, before introducing Scott Halloran, the CEO of Trolley House Refreshments & Groovin' Gourmets Catering, our host for the evening along with his partner Michael Calkins, who serves on our Chapter Board as Secretary.

Having been friendly rivals with vending machine businesses who merged in 2011 to form Trolley House Refreshments, Scott & Michael started looking for a larger location, with Porter Realty as their agent, in 2015. Then they acquired Groovin' Gourmets in 2016, which stepped up the pressure on them to get a larger facility. After looking at more than 25 properties over two years with the requirements of --- additional parking; covered loading dock with tractor trailer height, and wide enough to back 10 trucks up to; covered truck parking; close to highways in the center of their service area; nice office space for the staff; a back up generator serving their refrigerated areas; plus enough space to accommodate future expansion. In 2016 they learned that the Ted Lansing building was going on the market. Lansing had been a long time customer of theirs and they were familiar with the building, so they immediately made an offer and closed on the building several months later, leasing it back to Lansing for 12 months.

Hiring THS Construction as their Design/Build Firm, they had their plans completed by the end of '17 and started demolition by May of '18 on what was a 30,000 sq.ft. metal shell. They insulated 22,000

(Continued on page 6)
26th ANNUAL RICHMOND IFMA GOLF TOURNAMENT

Monday, SEPTEMBER 16, 2019
Registration & Lunch at 10:30, 12:00 Shotgun Start
Hermitage Country Club

SPONSORED EXCLUSIVELY BY OUR PLATINUM SPONSORS

TOURNAMENT PROCEEDS TO BENEFIT:
FEEDMORE & HANOVER HABITAT FOR HUMANITY

REQUEST FOR RETURNING 2018 SPONSORS TO
CONTACT TIM HUME

Contact Tim Hume at 804-240-0018 or e-mail timh5427@gmail.com regarding 2019 sponsorship availability. All sponsorships are $900 by check, or $925 if paying by credit. We had to raise the cost $50.00 this year for the first time in 9 years in order to cover our costs. Sponsorship includes golf and cart for 4 players, 5 drinks, lunch and dinner meals, signage, your company will be recognized throughout the tournament day, PLUS FREEBEES!!

JOIN IN THE FUN & REGISTER EARLY!
❖ Registration begins at 10:30 a.m.
❖ Lunch and Dinner with Fabulous Food and Desert Bar
   ❖ Captain’s Choice Format
❖ Prize Holes, Including Hole-In-One, Long Drive, Closest to the Pin
❖ Mulligans $5 each, $2 per foot string & packages for foursomes

Golf Tournament
September 16th, 2019
sq.ft. of it, added plumbing, HVAC, a new 1200 amp electrical service, and converted the lighting to LED. A new wall with doors was built on the exterior loading dock. A service shop for vending machine repair, offices, rest room & expediting area for Groovin’ Gourmets was added. A new 400 amp service was installed to provide power to refrigerate trucks after they are loaded and before they go out. Exterior lighting was added along the rear wall for security.

The former Lansing 7,000 sq. ft. showroom was converted to display the vending options that were installed in the new employee break room for the building. Much of the building did not have water, which had to be installed under the slab. A tasting room, and commercial kitchen, with state of the art dish washing capability, was installed, as was a backup generator capable of handling all the walk in refrigerators and kitchen equipment.

A 6,000 sq. ft. office area containing 9 mini offices with sliding barn doors and two upstairs executive offices were installed, with new ceiling tile, nice décor, new carpet and hard wood flooring, bathroom renovations, and a re-designed reception area. After all of this, they now have a 45,000 sq.ft. state of the art facility with distribution center, all of which has the capability to be expanded when it becomes necessary. Still to be completed are access control, alarm, and video surveillance systems.

Once Scott’s presentation concluded, we broke into two groups to tour the facility, one with Scott and one with Michael. Along the way we had a nice demonstration of the automated, order picking system by warehouse manager Randy Keup. Then we passed through the room where the drivers are dispatched from and report their inventory needs back to. Then a nice presentation by Culinary Director Chase Seymour in the kitchen where the box lunches and other food was prepared and then placed in walk in coolers, as well as the state of the art dish washer with its beefed up hot water supply, of which he was very proud.

Then it was back to where we started by way of the break room, tasting room, and offices. The tour completed, some of us visited some more, had another tasty crab cake or two, a little more mac and cheese, and a final glass of wine to wrap up an excellent meeting. Thanks to Scott Halloran for his interesting & thorough presentation as well as to him and Michael Calkins for hosting us and guiding us on the tour. To Randy Keup & Chase Seymour for explaining how their departments function, and to Tony Hawkes for supplying the music. To Chip Buehler and his Integrity Landscaping firm for their sponsorship, as well as to Tolley Electric for theirs!
CFM: The Premier Certification for Experienced FM Professionals

The Certified Facility Manager (CFM) credential sets the industry standard for ensuring the knowledge and competence of practicing facility managers.

IFMA’s certification process is designed to assess competency in the field through work experience, education and the ability to successfully complete a comprehensive exam that covers the 11 core competencies that make up the facility management body of knowledge.

Since the program began in 1992, more than 3,100 facility managers from 32 countries have achieved this prestigious recognition.

CFM Exam Prep Workshop

This 1-day workshop is designed to assist facility professionals seeking certification with preparation for the competency-based examination.

This workshop focuses on the tools that can help lead to success on the exam, techniques to properly perceive challenging situations, and strategies to assist in maintaining the right perspective. Sample test questions with answer reviews are conducted at the beginning and end of the session.

Date: Thursday, June 6, 2019  Time: 8:00 am - 5:00 pm
Location: Mercy Ridge Retirement Community, 2525 Pot Spring Rd, Timonium, MD 21093
Registration Closes May 30, 2019
Cost: IFMA Chesapeake Members $100.00
IFMA (non-Chesapeake Chapter) Members $250.00
Non-IFMA Members $400.00

Course Workbook is included, as well as continental breakfast and lunch. Please note: The workshop fee does not include the CFM exam fee, nor does it register you for the exam.

To review CFM eligibility requirements and get more information:
http://www.ifma.org/professional-development/credentials/certified-facility-manager-cfm

To register: https://ifmachesapeakemdassoc.wliinc18.com/events/CFM-Exam-Prep-Workshop-8AM-5PM-94/details
Membership Meeting – May 14, 2019

Where:
Virginia War Memorial
621 S Belvidere Street
Richmond, VA 23220

Please join us at the stunning Virginia War Memorial to hear about their new addition and take in the stunning views of the city. If you plan on touring the new addition after the networking hour and chapter meeting, please be sure to wear closed-toed shoes. Hard hats and safety vests will be provided onsite if you do not have your own. Parking is available in the neighboring VHDA parking lot.

Time: 5:30-6:15 pm: Networking
       6:15-6:45 pm: Chapter Business
       6:45-7:30 pm: Speaker: Kate Bellemac, VA War Memorial
                      Adam Britt, KBS

RSVP by: Thursday, May 9, 2019

Simply e-mail Barbe Shaffer at ifmarichva@gmail.com or register on our website at www.ifmarichmond.org and click on Sign-up Genius and pay by credit card or at the door

COST:
Certified Members: $15
Members: $25
Non-Members: $50

Registrations are required. An additional $5 will be charged at check-in if you have not registered prior to the event. No Shows will be billed. Credit card payments accepted at the door.

Thanks to our Annual Sponsors

PLATINUM

GOLD

SILVER

TOLLEY

BRONZE
Don't Forget
Mark your Calendar Now

May Meeting

Virginia War Memorial

Speaker & Tour

621 S. Belvidere Street

Tuesday May 14, 2019

Details on Page 8

www.ifmarichmond.org

Here is your Registration Link:

Sign Me Up — Click Below or Copy and Paste in your Browser

https://www.signupgenius.com/go/20F0C4DADA72AAAFAE3-may2019