



IFMATM RVA
International Facility Management Association

November 2023

THE PRESIDENT'S MESSAGE...



Hello Everyone,

We are rapidly approaching the end of 2023. What a busy year it has been. It was great to see everyone at the Pump-House last month. What an interesting history and the work they are doing to restore it is amazing. I'm looking forward to seeing the progress they make.

This month we are teaming up with Commercial Real Estate Women (CREW) Richmond for our membership event at the brand-new Henrico County Sports & Events Center. The center is just opening this month and we will be one of the first professional groups to tour the site. I'm excited about the events this center will bring to the Richmond Area. They have already scheduled some marquee events in 2024 including the Atlantic 10 Women's Basketball Championship and the National Wheel-chair Basketball Association Adult and Junior National Championships. Visit our events page to sign up.

I hope to see you at an upcoming event and thank you for supporting IFMA RVA.

Brian

UPCOMING MEETINGS



November Board Meeting:

Date: Tuesday,
November 7th, 2023

Time: 4:30pm
Trolley House or Virtual

November Membership Meeting:

Date: Tuesday, November 14th, 2023

Time: 5:00pm-7:00pm

Place: *Henrico Sports & Events Center*
11000 Telegraph Rd., Glen Allen, VA 23060

See page 3 for details

MEMBERSHIP CORNER

Mary Crawford—Membership

**On behalf of the Chapter Board, “Thank You” to the
NEW & RENEWING Members for the previous month:**

NEW MEMBERS

Travis Burley
Executive Building Maintenance
tburley@ebmcorp.net

Cindy Shafer
Johnson Controls
cynthia.alred.shafer@jci.com

Bonnie Smith
Hartech Services Division LLC
bsmith@hartech.com

Lance Stewart
County of Albemarle
lsteward@albemarle.org

RENEWING MEMBERS

Michael Calkins
Trolley House Refreshments
michael@trolleyhouseva.com

Wayne Shepherd
Brandywine Realty Trust
Wayne.shepherd@bdnreit.com

Brian Workman
MOI, Inc.
Bworkman@MOI.com

2023-24 Board of Directors

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Brian.Dudley@Genworth.com

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Trent.dickson@bhegts.com

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michael@trolleyhouseva.com

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gretchenhemmer@gmail.com

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sunnyh@ptsalesinc.com

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Adam Larsen
Adam.Larsen@allegion.com

COMMITTEE CHAIRS

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Mary Crawford

Programs

Ashley Hawks Medlin
Freemasonbuilds@gmail.com

Rochelle Retirado

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Hospitality

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Professional Development

Maria O'Callaghan-Cassidy, MSOD,
CFM, SFP
mocallag@richmond.edu

Golf Tournament

Chad Bishop
cbishop@svmservices.net

Founding Member Advisor

Ranny Robertson, CFM, Retired
grrr41@gmail.com



NOVEMBER MEMBERSHIP MEETING with CREW RICHMOND

WHEN: TUESDAY, NOVEMBER 14th
5pm-7pm

LOCATION: HENRICO SPORTS & EVENTS CENTER

11000 Telegraph Road, Glen Allen, VA 23060

Join us for a special networking opportunity as we team up with CREW Richmond to host our November membership meeting at the brand new Henrico County Sports & Events Center. Opening in November of 2023, the Henrico Sports & Events Center is a 185,000 square foot building with 115,000 square feet of contiguous court space featuring 12 basketball courts, 24 volleyball courts, and an arena which can seat up to 4,500 for meetings and events. The Center will host an array of sporting events, corporate events, graduations, public, and private events! The Center is looking forward to hosting some marquee events in 2024 including the Atlantic 10 Women's Basketball Championship and the National Wheelchair Basketball Association Adult and Junior National Championships. Don't miss this opportunity to network with IFMA RVA & CREW Richmond members followed by a tour of this new facility



Time: 5:00pm-7:00 pm

RSVP by: Friday November 10th. Registrations are recommended, may pay at the door.

RSVP at ifmarva.com through the events tab or on the main page

Cost*:

Certified Members: \$15
Members: \$25
Non-Members: \$50

*** Registrations are encouraged prior to event.**

***Credit card payments accepted at the door**

Questions? Contact ifmarichva@gmail.com

**If you'd like the opportunity to showcase
your company during an event by
becoming a meeting Bronze Sponsor, please
reach out to**

Brian Workman at bworkman@moii.com.

Thank you to our 2023 Annual Chapter Sponsors!

PLATINUM SPONSOR



GOLD SPONSORS



SILVER SPONSORS





OCTOBER MEMBERSHIP MEETING RE-CAP

TUESDAY, OCTOBER 17th @ BYRD PARK PUMP HOUSE

1708 Pump House Drive, Richmond, VA 23221

We toured Richmond's historic Pump House in Pump House Park! Built in 1882, the building served as the city's main pumping station for nearly 23 years. It was also a destination for the Richmond elite as an open-air, public dance hall. Located among the country's oldest canals, canal boats once brought revelers to Pump House for parties. The park's building has been closed to the public for years, but is now slowly being restored piece by piece to be enjoyed by the community once again. Following the tour, we met for a happy hour at Mellow Mushroom in Carytown (3012 W Cary St.).





Professional Member Spotlight—Blake Bishop

Job Title and Company: Facilities Supervisor, Dominion Energy

How did you first become interested in Facility Management?

It was an evolution. I had a strong basis in the mechanical trades from working with my dad throughout my childhood/teenage years. From there I started working for a small mechanical service business in college and from there I progressed into a technician role in FM and then onto the management side of FM.

What's one major challenge you've faced while working in FM and how did you overcome it?

In my current role, FM's biggest challenge, for me; is learning/understanding/implementing all the current regulatory/environmental aspects of the job. Its not just turning wrenches or leading your staff anymore. You must continually be aware of new and changing regulatory/environmental laws/rules, which often vary by locality. Paying attention, asking questions, and seeking out information on the subject is the only way to stay on top ever changing environmental rules/regulations.

What has been the most rewarding aspect of your job?

Solving problems for others. In FM, we are faced with very challenging situations and complex problems that require quick action, with often little time to analyze the entire situation. Often others involved do not have the skillset or aptitude necessary to resolve the problem.

Are there any upcoming trends in FM that you are particularly interested in and why?

The long-term effects of COVID on corporate office buildings and building occupancy coupled with remote work impacts. How the pandemic has forever changed the corporate landscape, not only for Dominion Energy but for countless other companies across the world. That impact on cities/localities and the occupancy of buildings, I think, will continue to evolve and it will be interesting to see trends 5, 10, 20 years from now.

What advice would you give to someone new to FM or looking to get into the field?

Attack it with an open mind, have a problem-solving attitude and always plan your work and work your plan or the job will work you.

From your perspective, what are the benefits of belonging to a professional community like IFMA?

Belonging to IFMA has allowed me the opportunity to meet great people who are in the industry, build strong contacts and develop a network of peers and contractors to assist in many facets of the FM world.



2023 BRONZE SPONSORSHIP FORM (MEMBERSHIP MEETING/CHAPTER EVENT SPONSORSHIP)

For \$300, the Sponsor Company will receive the following:

- Logo on Chapter website relative to meeting announcement
- Logo in Chapter newsletter (if received before deadline)
- Logo on meeting notice (if received before deadline)
- Logo displayed at meeting
- Two paid registrations to attend the meeting
- Marketing material displayed at meeting
- Opportunity to speak for 2 minutes at meeting

***** Please complete and return with company logo in a jpg file *****

Sponsor Information

corporate name: _____ date: _____

contact: _____ for month/event: _____

email: _____ phone: _____

Guest 1: _____ Guest 2: _____

Thank you for helping us empower facility management professionals in the Central Virginia! Please send company logo in adobe illustrator file (or image file if .ai not available) to Brian Workman, our Sponsorship Committee Chair, for publication. bworkman@moii.com



IFMATM RVA
International Facility Management Association

ANNUAL SPONSORSHIPS FOR 2023

What's in it for your company?

If you are going to be active in our chapter and play in the golf tournament, you will definitely want to consider becoming an Annual Sponsor on some level.

At a minimum, every annual sponsorship includes the following benefits:

- Free annual membership dues for the year (\$369 value)
- Free foursome at our golf tournament, invite whoever you want (\$900 value)
- Free entry to every monthly membership meeting (\$300 value)
- Marketing and Advertising opportunities via chapter meetings, emails, and website

Annual Cost:

Platinum Sponsorship: \$3,000

Gold Sponsorship: \$2,500

Silver Sponsorship: \$2,000

[Sponsorship Page on ifmarva.com](https://www.ifmarva.com)

2023

Sponsorship Benefit	Sponsorship Level			
	Platinum Level (Annual) \$3,000	Gold Level (Annual) \$2,500	Silver Level (Annual) \$2,000	Bronze Level (Monthly) \$300
Two annual IFMA Membership, including dues	✓			
One annual IFMA Membership, including dues		✓	✓	
Entry to all Membership Meetings for Member	✓	✓	✓	
Two guests for all Sponsored Monthly Meetings	✓	✓		✓
One guest for all Sponsored Monthly Meetings			✓	
Golf Foursome	✓	✓	✓	
Logo on Monthly Newsletter	✓	✓	✓	✓
Linked Logo on Website	✓	✓	✓	
Short Presentation at Sponsored Monthly Meeting	6 meetings	3 meetings	1 meeting	1 meeting

Path Finding

IFMA's Professional Development

Your path to FM mastery is so clear it even comes with a roadmap. Follow the path to earn more professional recognition and relevance. Explore our Core Competency Courses and develop your expertise in a specific FM topic while enjoying total control of your learning journey.

▼ Skill Level/Course

▼ Eligibility & Requirements

<p>Master</p> 	<p>Who</p> <p>Experienced professionals who meet eligibility requirements</p> <p>What</p> <p>Demonstrate mastery of 11 competencies through knowledge and experience</p>
<p>Authority</p> 	<p>Who</p> <p>Facility professionals with a strong foundation of FM knowledge</p> <p>What</p> <p>Implement sustainable practices within any facility, regardless of age</p>
<p>Proficient</p> <p>IFMA's CORE Competencies</p>	<p>Who</p> <p>Facility professionals who want to round out their skills across the FM body of knowledge</p> <p>What</p> <p>Complete your understanding of all 11 core competencies of FM</p>
<p>Skilled</p> 	<p>Who</p> <p>Individuals seeking to gain knowledge of standards and best practice*</p> <p>What</p> <p>Gain knowledge in four foundational competencies</p> <p><small>*Typically FMP learners have at least one year of FM experience</small></p>
<p>Beginner</p> 	<p>Who</p> <p>New to FM or FM-adjacent role</p> <p>What</p> <p>Gain high-level understanding of the role of a facility manager</p>

ifma.org

Not sure where to start on the path to FM mastery? IFMA's Self-Assessment Tool helps you map your strengths across the FM body of knowledge and pinpoint your next training.

Please use the website/link to participate in the survey of interest

<https://forms.gle/wBhwWMmEwp8vuUsX9>

From our valued annual Platinum sponsor



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Our hard-surface floorcare services offer enhanced slip resistance, increasing safety for your employees and customers. We have state of the art products and equipment to fully clean all types of floors, including concrete, marble, vinyl, ceramic, quarry, tile, wood and more. Attractive, well-maintained floors can help enhance your professional image, while providing a clean, safe, work environment. We offer specialized products to handle unusual dirt or floorcare needs.

From our valued annual Gold sponsors



WHERE FORESIGHT MEETS FOLLOW THROUGH

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Our capital planning offers you dedicated representatives who will provide you with the best recommendations for extending your elevator's lifespan. All consulting is customized for your building to see that your modernization fits your budget.

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MOI is a client-centered interior solutions provider that furnishes any space from floor to ceiling. We partner with our clients to transform their environment and enhance their culture.

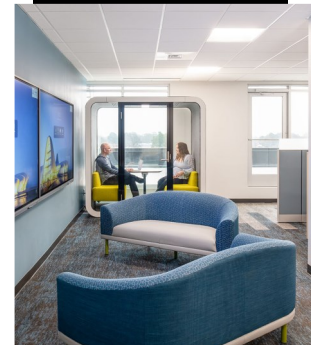
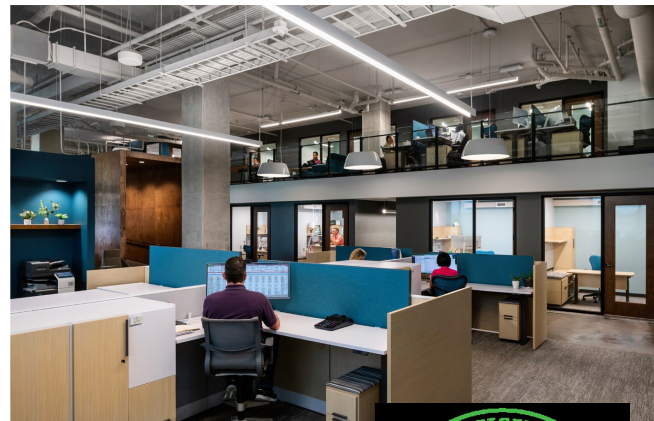
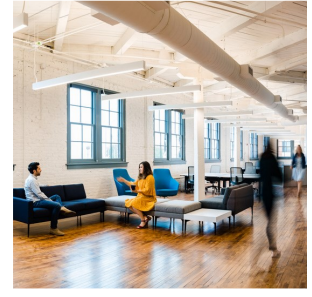
As a 100% employee-owned company, MOI's staff measures our success alongside the success of our clients' projects. This has resulted in 95% of clients recommending MOI as their interior solutions partner.

With over 150 subject matter experts across four offices and a dedicated distribution center, our teams service clients across the Mid-Atlantic Region and beyond.

We partner with you from initial design vision to ordering product, delivery to installation, and move-in to post occupancy.

MOI earned the distinction of being named one of 2021's Best Places to Work in Virginia and was named the Largest Office Furniture Business by the Washington Business Journal.

Visit our website
www.moi.com



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It has been found that signs reflect the quality of a business, so capture every customer's attention with new and improved signage from FASTSIGNS of Richmond. Hear from people like you about how signs made a difference in their business. [Watch our video here.](#)

As always, we are proud to serve the Richmond area and look forward to working with you.



Trolley Hospitality Companies is a food and beverage company delivering exceptional service across Central Virginia for over 45 years. A leader in our industry, our brands deliver customized culinary experiences for all of our business and residential customers.

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OUR STORY

The Budd Group's story starts in 1963, the year Richard Budd purchased a struggling janitorial supply company in Winston-Salem, North Carolina. Under Budd's guidance and leadership, the company eliminated its debt in four years and began a pattern of steady, customer-focused growth that continues today.

In the 1970s, The Budd Group expanded into carefully chosen markets, adding janitorial, maintenance, and landscaping services to our lines of business. Until the late 1980s, nearly all of the company's revenue came from customers in North Carolina, but The Budd Group made a pivotal turn in 1988 by broadening and diversifying its operations across the entire Southeast.

Today, The Budd Group employs thousands of dedicated associates and delivers custom facility solutions to an extensive range of industries across the Southeast.

MISSION

The Budd Group strives to be a God-honoring company of excellence that safely delivers facility support solutions to meet our customers' needs, offers development opportunities for our employees, provides growing value for our shareholders and contributes to our community.

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Since 1963, our company's core values have been defined by the words of our founder, Richard Budd:

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Area leadership

James Bailey

General Manager

202-302-1488

james.bailey@schindler.com

Richmond & Roanoke, VA

Sabrina Qreitem

Service Sales Representative

804-258-0532

sabrina.qreitem@schindler.com

Virginia Beach, VA

Christian Chavez

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- ▶ **Comprehensive Maintenance Plans** for all maintainable moving components including labor, materials and overtime. Some covered components include:
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- ▶ **Preventative Maintenance Plans** includes materials and labor cost for repairing worn or failed components. Examples of the equipment this can cover are:
**Boilers | Chillers | Air Handlers | Exhaust Fans | Bearings | Split Systems
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